

R&D Meeting

February 24, 2023

Cautionary Notes

Forecasts and other forward-looking statements included in this document are based on information currently available and certain assumptions that the Company deems reasonable.

Actual performance and other results may differ significantly due to various factors. Such factors include, but are not limited to:

- (i) failures in new product development***
- (ii) changes in general economic conditions due to reform of medical insurance system***
- (iii) failures in obtaining the expected results due to effects of competing products or generic drugs***
- (iv) infringements of the Company's intellectual property rights by third parties***
- (v) stagnation of product supply from the delay in production due to natural disasters, fires and so on***
- (vi) onset of new side effect of post-licensure medical product***
- and, (vii) currency exchange rate fluctuations and interest rate trend.***

Information about pharmaceutical products (including products currently in development) included in this document is not intended to constitute an advertisement of medical advice.

Agenda

Research and Development Strategy of ONO

President, Representative Director, and Chief Executive Officer

Gyo Sagara

Drug Discovery Strategy & Alliance Updates

Senior Executive Officer, Executive Director of Discovery and Research

Toichi Takino

Itolizumab (Anti-CD6 antibody)

Executive Officer, Executive Director of Clinical Development

Kiyoaki Idemitsu

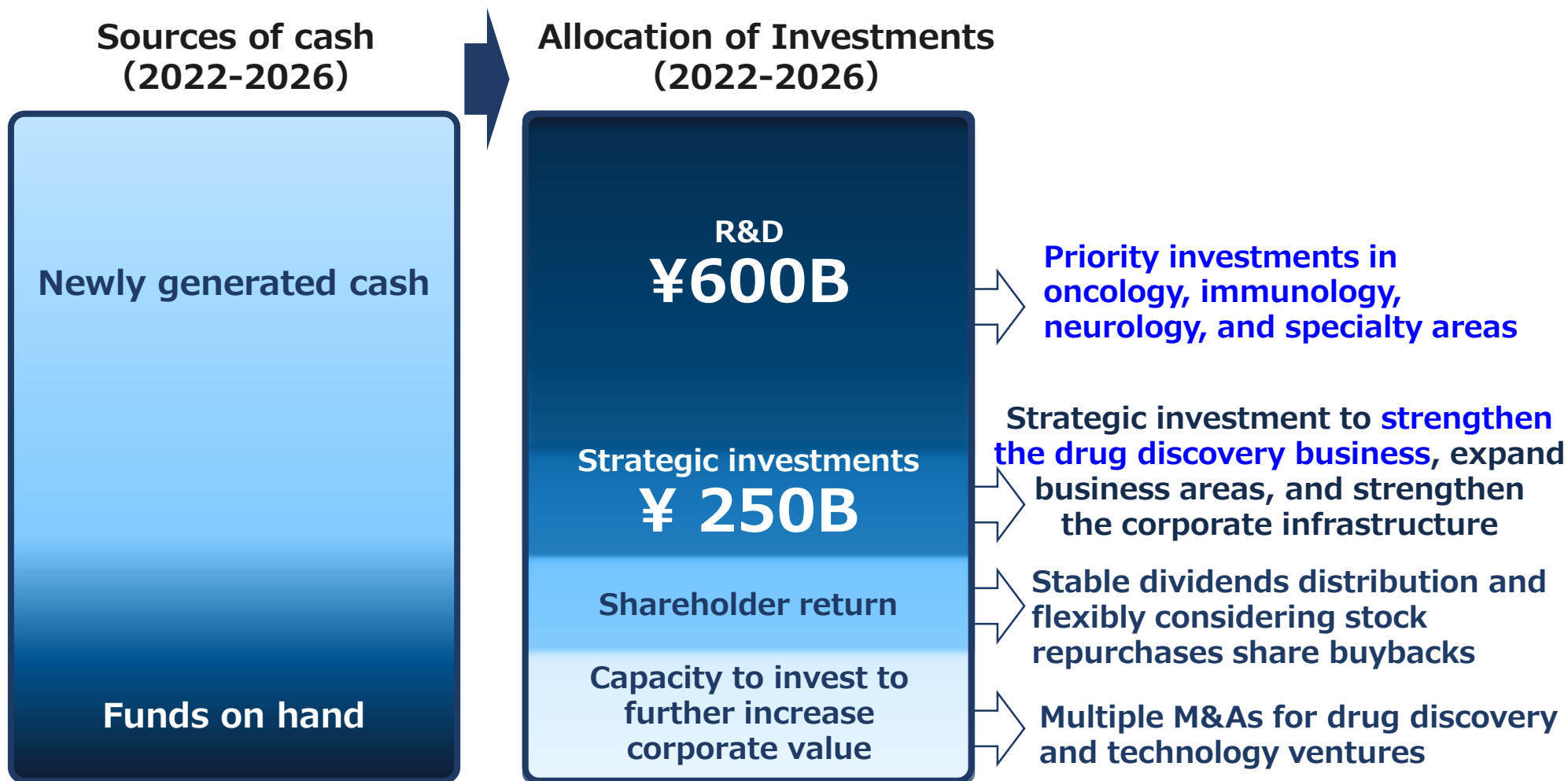
Q&A

Research and Development Strategy of ONO

President, Representative Director, and Chief Executive Officer
Gyo Sagara

Investment strategy over the next 5 years

Aggressive R&D investment to overcome patent cliff and further growth



Global pipeline expansion

Global development (medium to long term)

Oncology

VELEXBRU

(BTK inhibitor / PCNSL)

ONO-4578

(EP4 antagonist / Solid tumor, Gastric cancer, etc)

ONO-7475

(Axl / Mer inhibitor / Acute leukemia, etc)

ONO-4685

(PD-1×CD3 bispecific antibody / T cell Lymphoma)

ONO-7018

(MALT1 inhibitor / hematologic lymphoid tumor)

Neurology

ONO-2808

(S1P5 receptor agonist / Neurodegenerative disease)

ONO-2910

(Schwann cell differentiation promoter / Diabetic polyneuropathy)

ONO-2020

(Epigenetic Regulation / Neurodegenerative disease)

ONO-1110

(Endocannabinoid regulation / Pain)

Immunology

ONO-4685

(PD-1×CD3 bispecific antibody / T cell Lymphoma)

Specialty

ONO-7684

(FXIa inhibitor / Thrombosis)

In house

Itolizumab

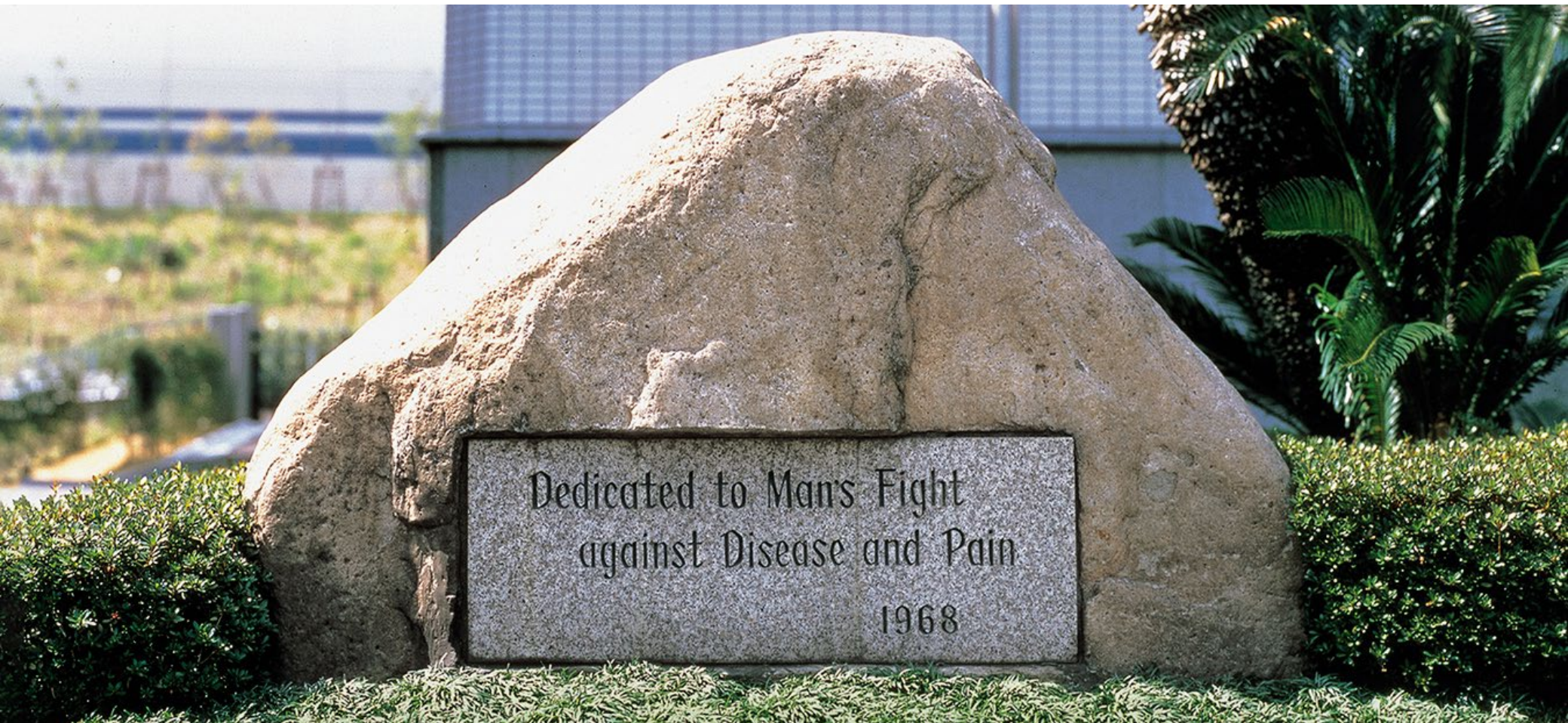
In-licensed candidates for global development

Drug Discovery Strategy & Alliance Updates

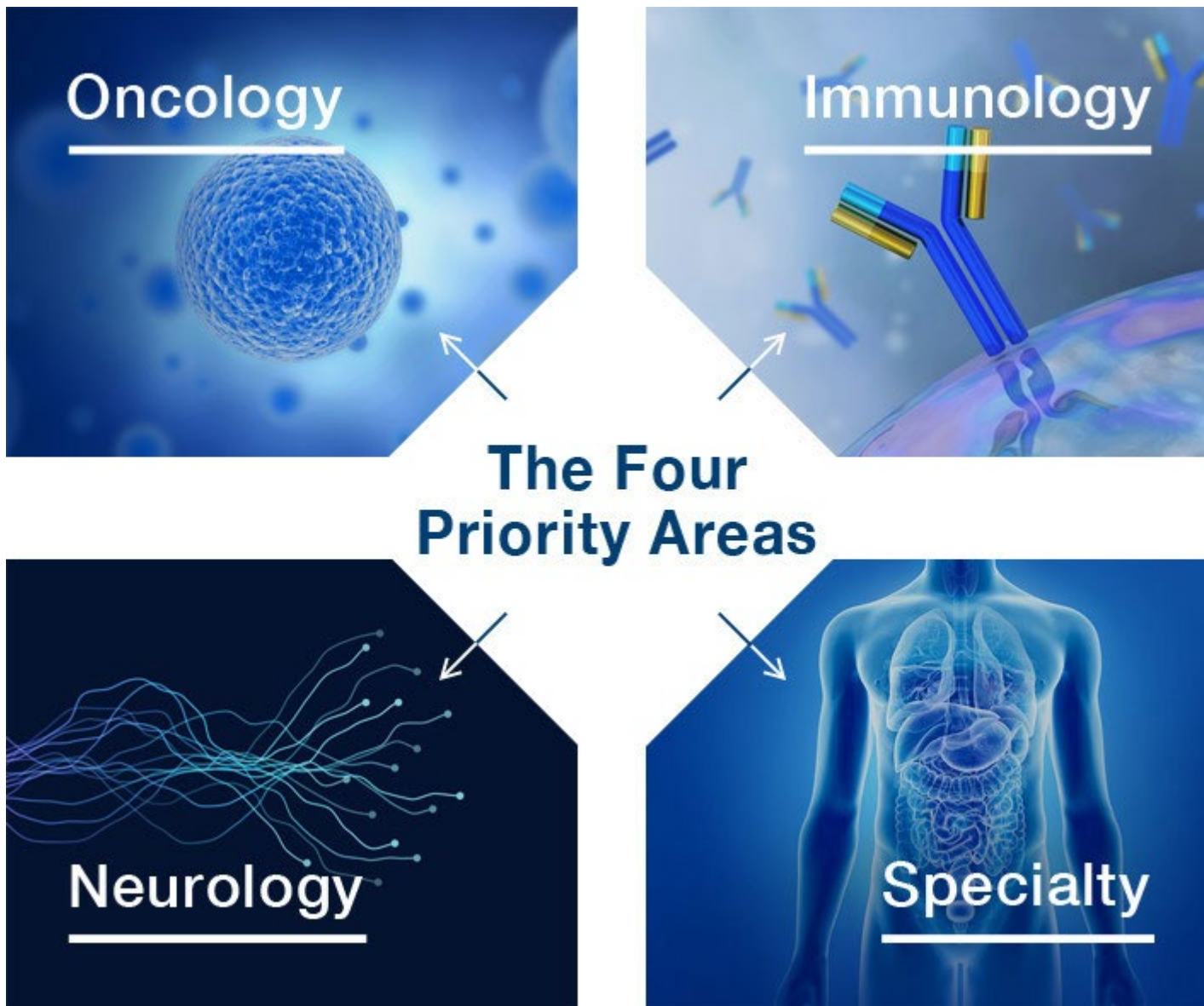
Senior Executive Officer/Executive Director
Discovery & Research
Toichi Takino

Corporate Philosophy

” Dedicated to the Fight against Disease and Pain”



Focused Areas of Drug Discovery Research

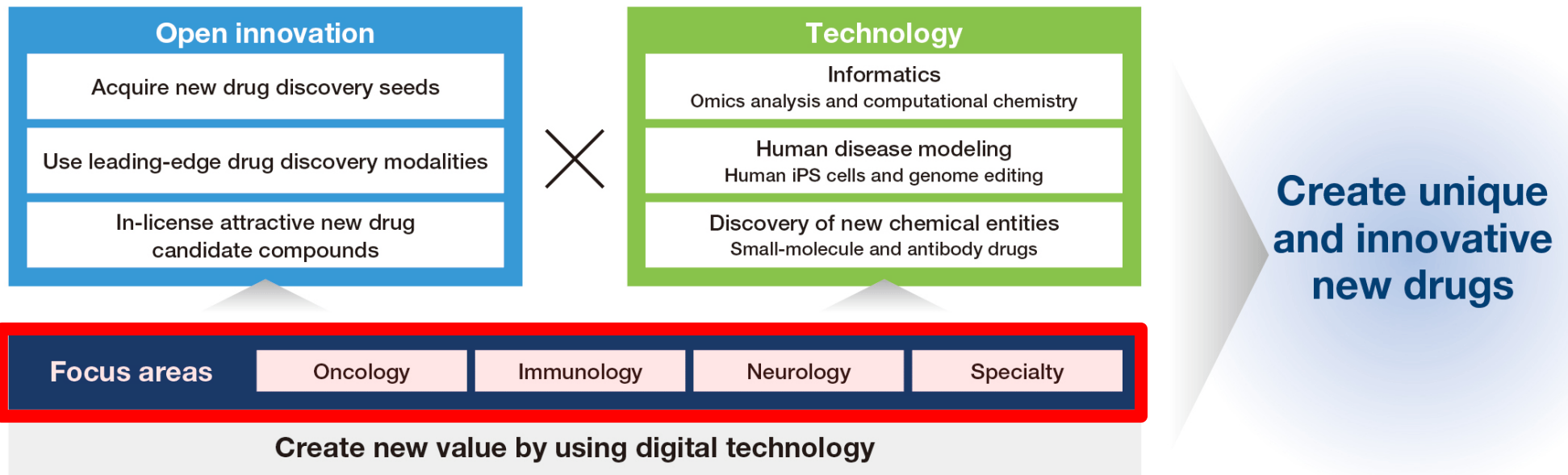


Drug Discovery Strategy

「Open Innovation」 × 「Technology」

allows us create unique & innovative new drugs

Drug Discovery Strategy

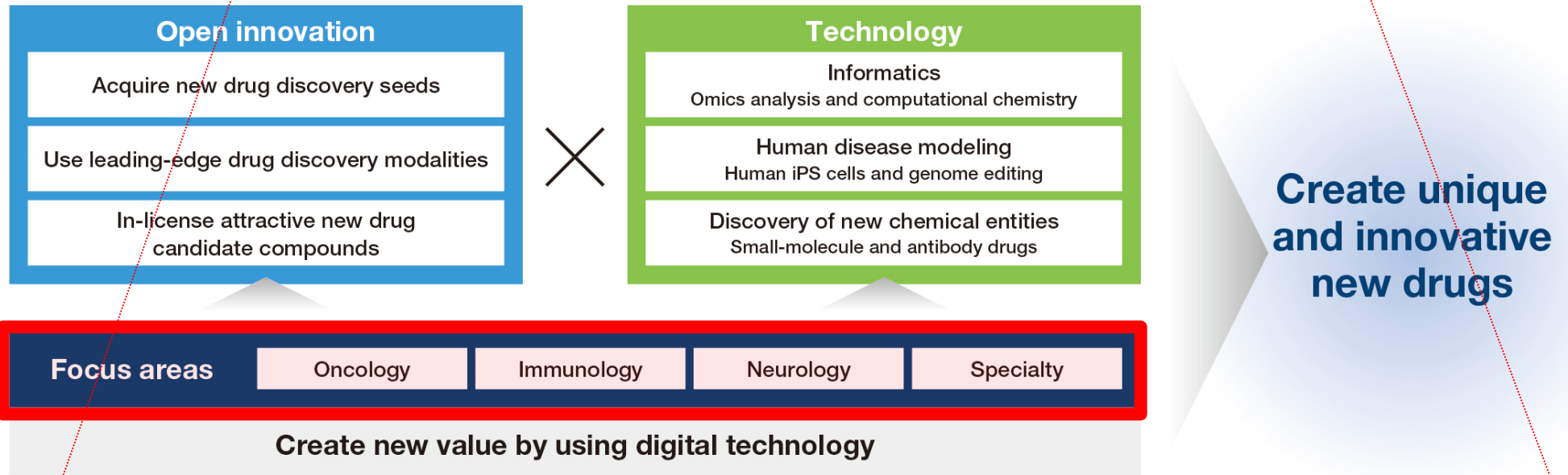


Drug Discovery Strategy

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allows us create unique & innovative new drugs

Drug Discovery Strategy



「Open Innovation」 × 「Technology」

Recent Updates of Discovery Alliances (2021~)




2021

月	提携先
Feb	
Mar	
Mar	
Aug	
Aug	
Dec	






























2022年

月	提携先
Jan	
Mar	
Apr	
Jun	
Aug	
Nov	
Nov	
Dec	

2023年

月	提携先	概要	領域
Jan		Anti-GPCR Antibodies	Autoimmune Diseases
Jan		DNA Damage Response	Cancer
Feb		Modified Cytokine	Autoimmune Diseases
		CAR-T/CAR-NK	Cancer
		Large-scale Transcriptome Analysis	undisclosed
		Antibody/Immuno-Oncology	Cancer
		Target Protein Degradation	CNS
		Target Identification	CNS

Our Focus on Drug Discovery Platform and Modalities

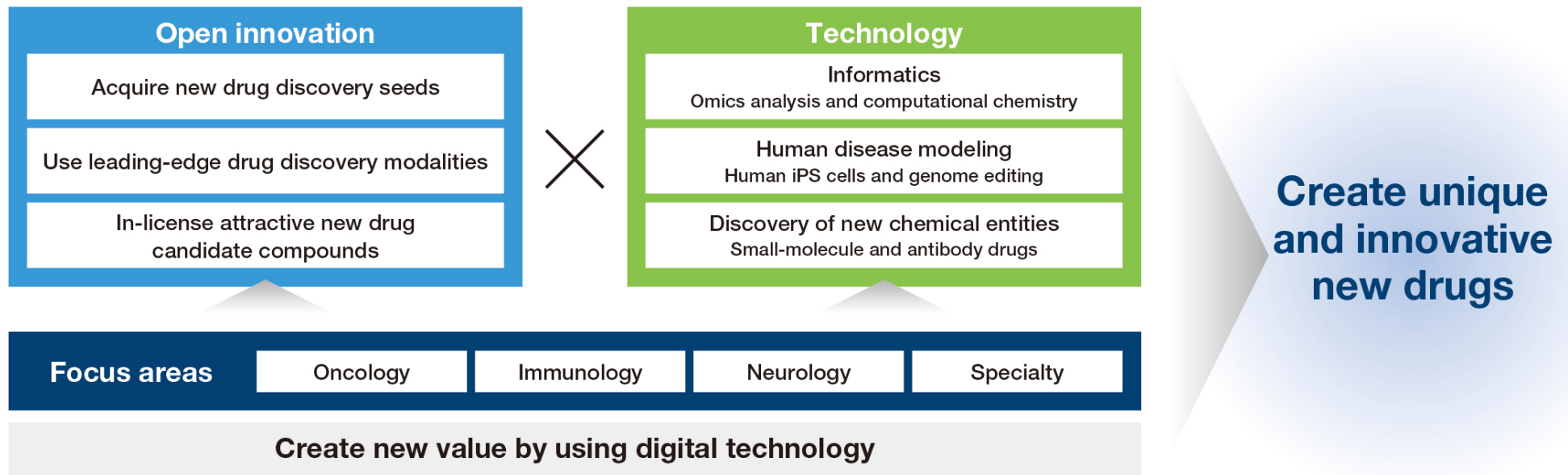
	Technology Platform	Small Molecule	Peptide	Protein/Antibody	Cell Therapy
Oncology		2021  2023    		2022   	2022 
Immunology					
Neurology	2022 	expanded in 2021 Vanderbilt Univ.  2022 		2022 	
Specialty		2022 	Université de Montréal 	2023  2023 	
Others	2021 Lab Central  2021  2021  2022	2021 	2022  Artificial Intelligence for new drug design  	2021 	2021  

Drug Discovery Strategy

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Drug Discovery Strategy

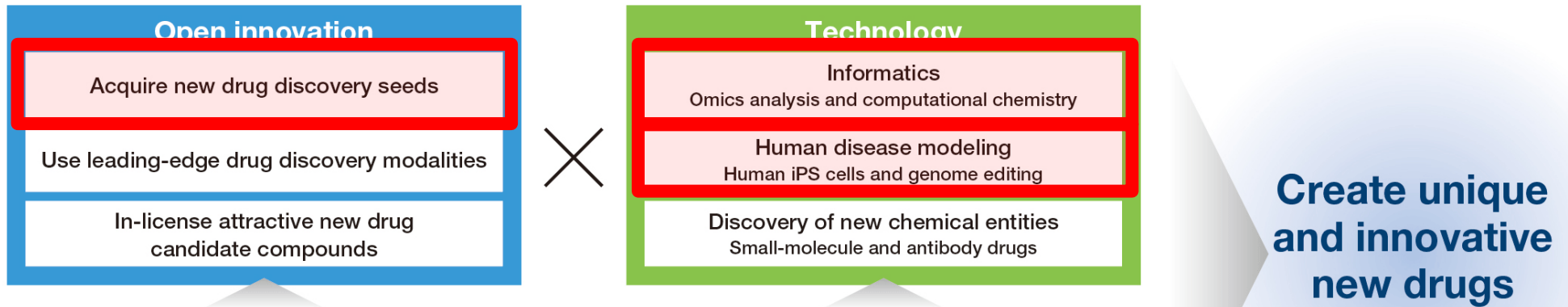


Drug Discovery Strategy

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Drug Discovery Strategy



Create new value by using digital technology

Exploratory of the original drug discovery seeds

Sponsorship Agreements with LabCentral and MBC BioLabs (2021.02.26)

“Investment to the start-up Biotech companies”

2021~

San Francisco



2021~

Boston



ONO Golden Ticket 2022 Winner



Weatherwax Biotechnologies

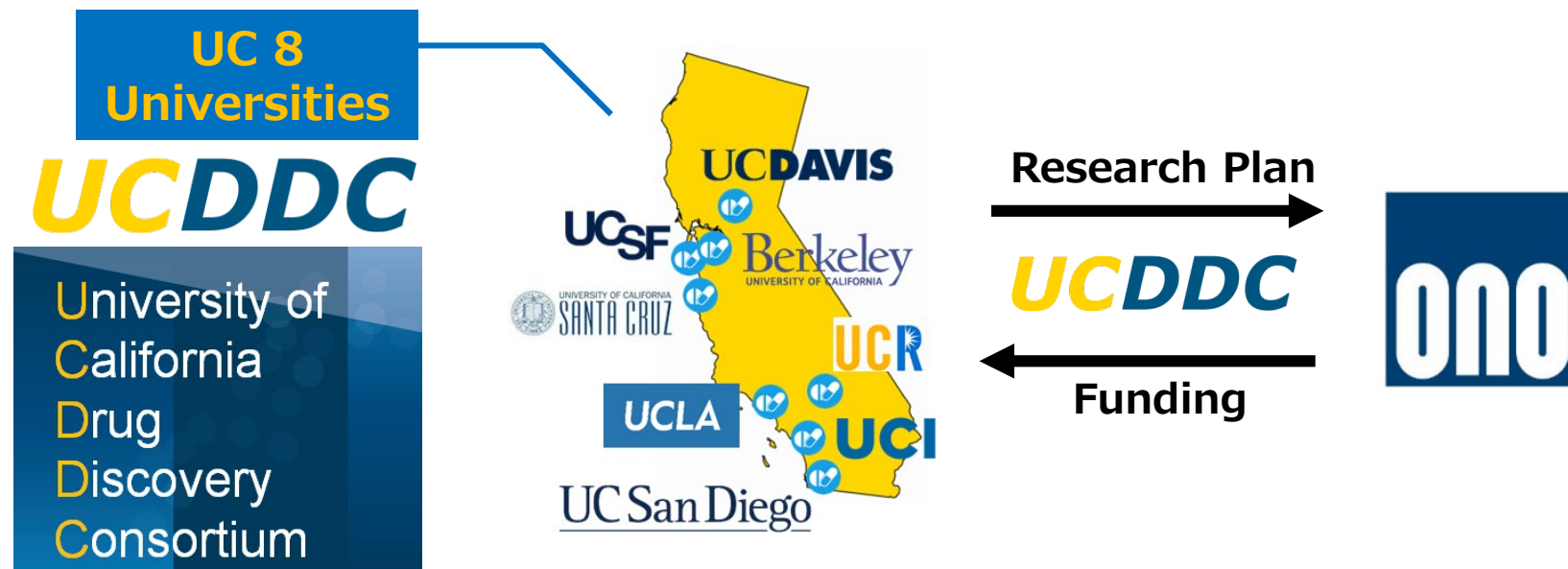
<https://mbcbiolabs.com/ono-golden-ticket/ono-golden-ticket-2022-winner/>

**Access to the latest information and
exploration of future collaborators**

<https://labcentral.org/news-events/press-releases/ono-entered-sponsorship-agreements-with-labcentral-and-mbc-biolabs>

Joins the University of California Drug Discovery Consortium (2021.03.16)

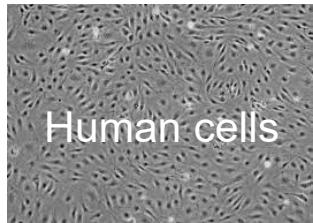
- Access to undiscovered top scientists
- Explore collaboration opportunities based on unverified and unpublished ideas
- Bridging academia's drug discovery seeds to pharma



Collaborative research with knowledge palette to build a data-driven new drug discovery platform using large-scale transcriptome analysis technology (2022.08.10)



Treatment with many different compounds
Perturbations such as inhibition of gene function



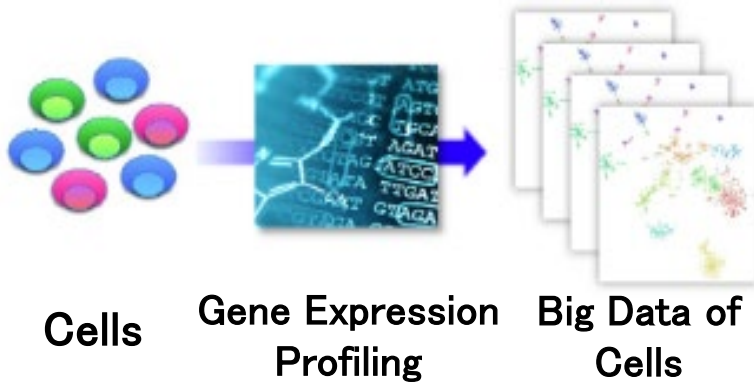
Mapping Database



Elucidation of new target molecules and mechanisms

Large-scale transcriptome analysis

Artificial intelligence (AI)
Large-scale scientific computation



Quartz-Seq2

: Technology that enables comprehensive gene expression profiles with high

precision (Mereu, et al. Nature Biotechnology, 2020)

<https://www.knowledge-palette.com/technology.php>

Elucidation of new target molecules and mechanisms in a data-driven manner by making large-scale database on the effects of existing drugs, gene knockout, etc. on human cells

Multi Target R&D Collaboration Agreement with PrecisionLife to identify novel therapeutic targets in CNS disorders

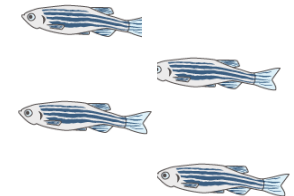
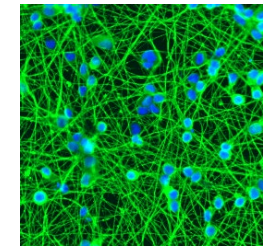
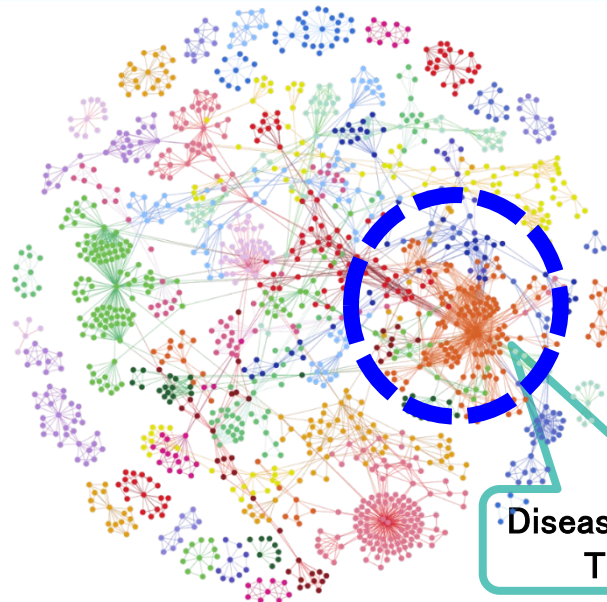
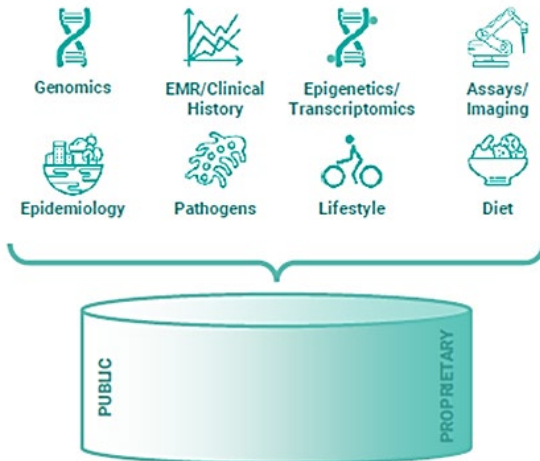
(2022.12.14)



Target Patient

Bioinformatics Analysis

Identification of Therapeutic Targets and Biomarkers



Disease-related Genes in Target Patients

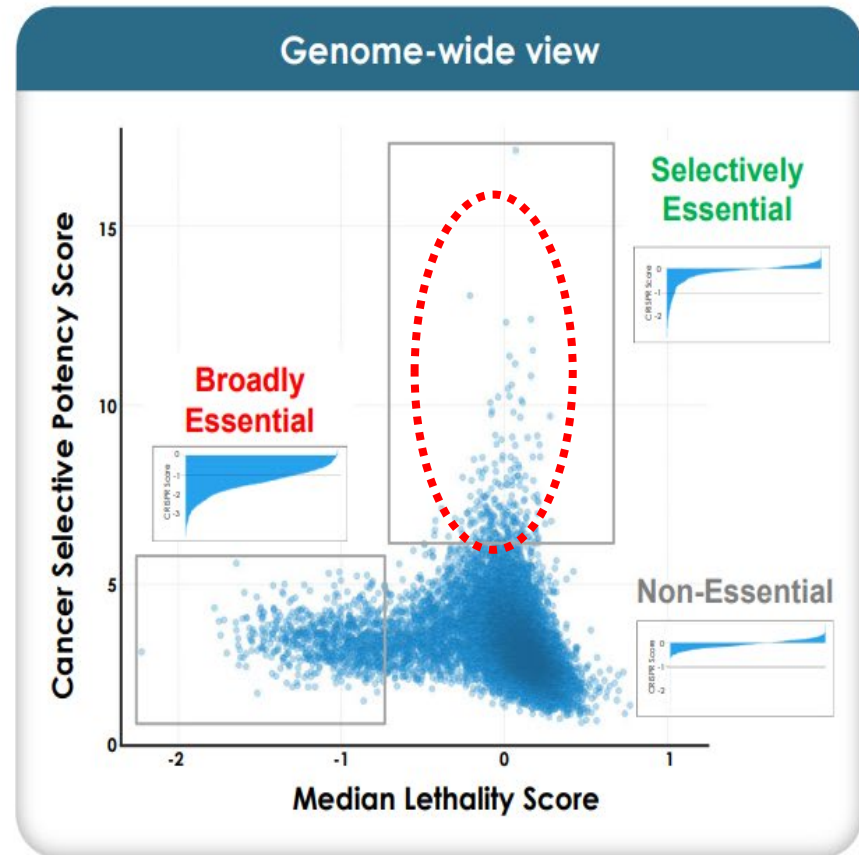
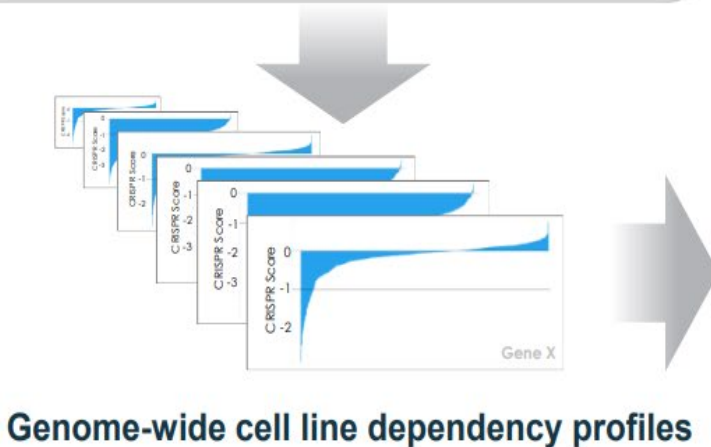
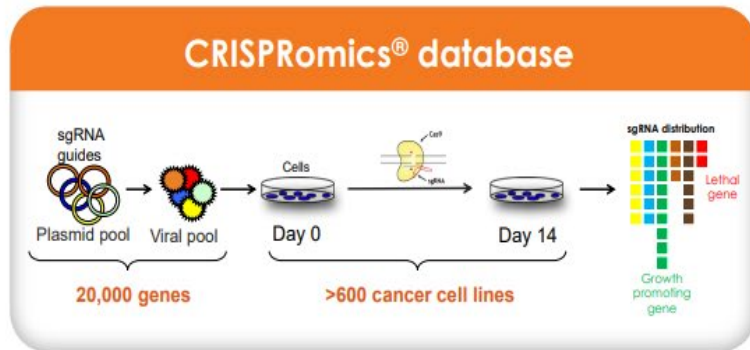
Patient Dataset

Unique Combinatorial Analytics Platform

Validation Study

Identification of Novel Therapeutic Targets and Patient Stratification Biomarkers through **Unique Combinatorial Analytics Platform** to Datasets of Treatment-resistant Patients

Acquisition of Multiple Research–Stage Oncology Programs from KSQ Therapeutics (2023.01.25)

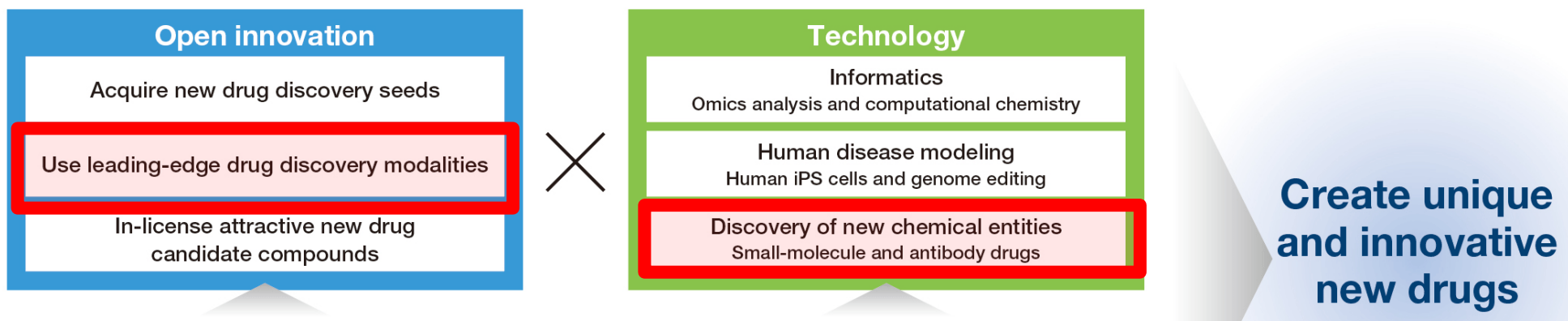


Acquisition of multiple research–stage DNA damage response programs identified by **KSQ's CRISPRomics® platform technology**

Drug Discovery Strategy

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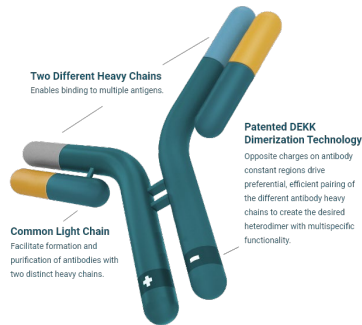


Focus areas	Oncology	Immunology	Neurology	Specialty
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Create new value by using digital technology

Utilization of Therapeutic Modalities

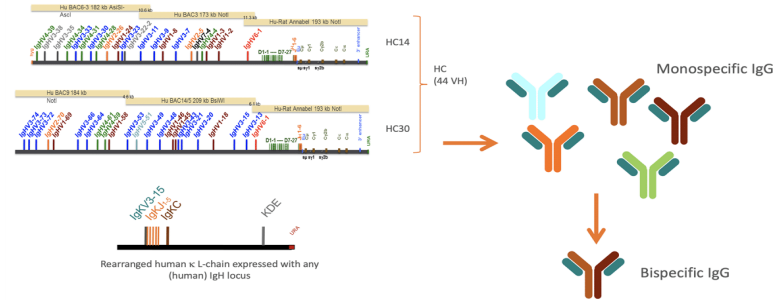
Alliances on Multispecific Antibodies



Biclomics® technology platform

Merus

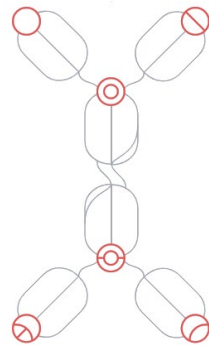
Holland
2014~



OmniRat®, OmniMouse® and OmniFlic®

Ligand

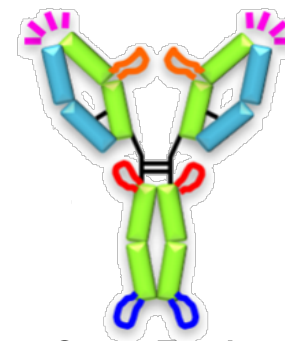
The US
2016~



Highly flexible multispecific format, MATCH

NUMAB
Drug Innovators

Switzerland
2017~



LassoGraft Technology®

MiraBiologics

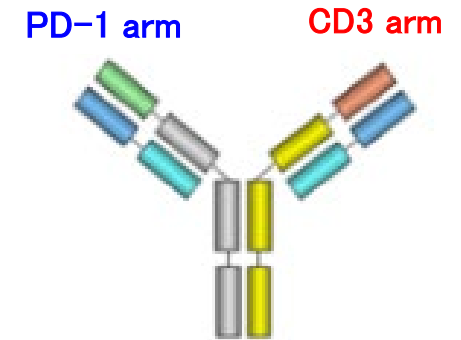
Japan
2021~

ONO-4685: PD-1 × CD3 Bispecific Antibody

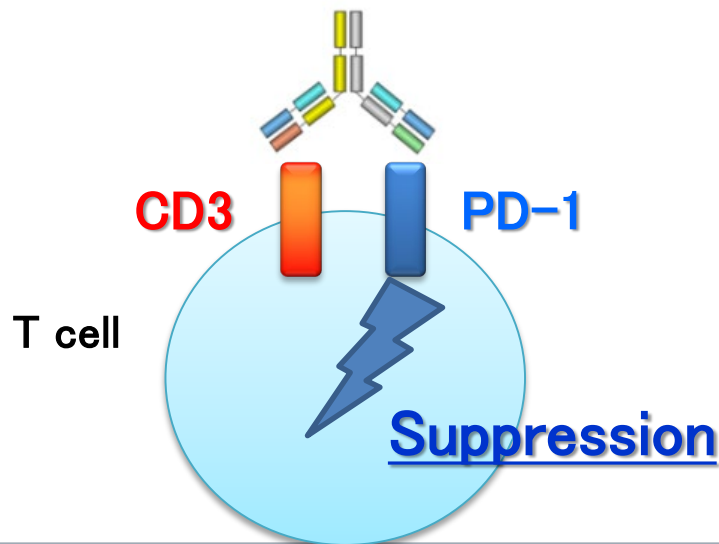
Merus

- PD-1 × CD3 Bispecific Antibody generated by Bionics® Discovery Platform

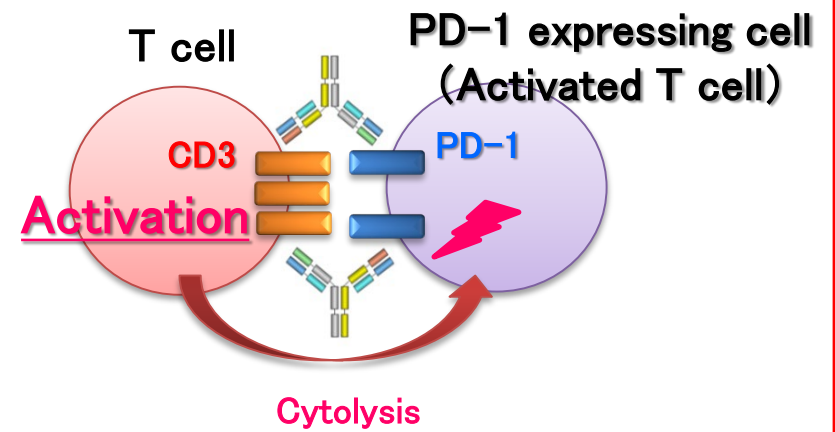
T cell lymphoma (USA, Phase 1)
Autoimmune Diseases (Japan • EU, Phase 1)



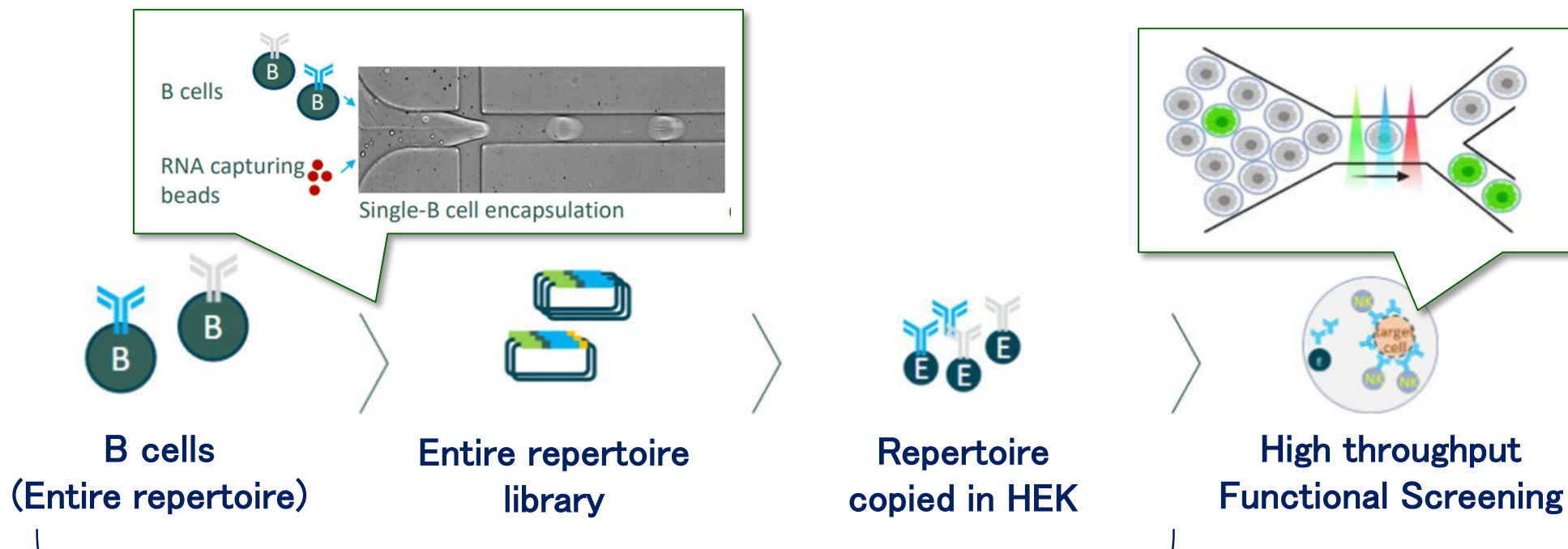
Suppression of activated T cell



Cytotoxicity on activated T cells



Antibody Discovering Partnership for Immuno-oncology with MEMO Therapeutics (2022.11.01)



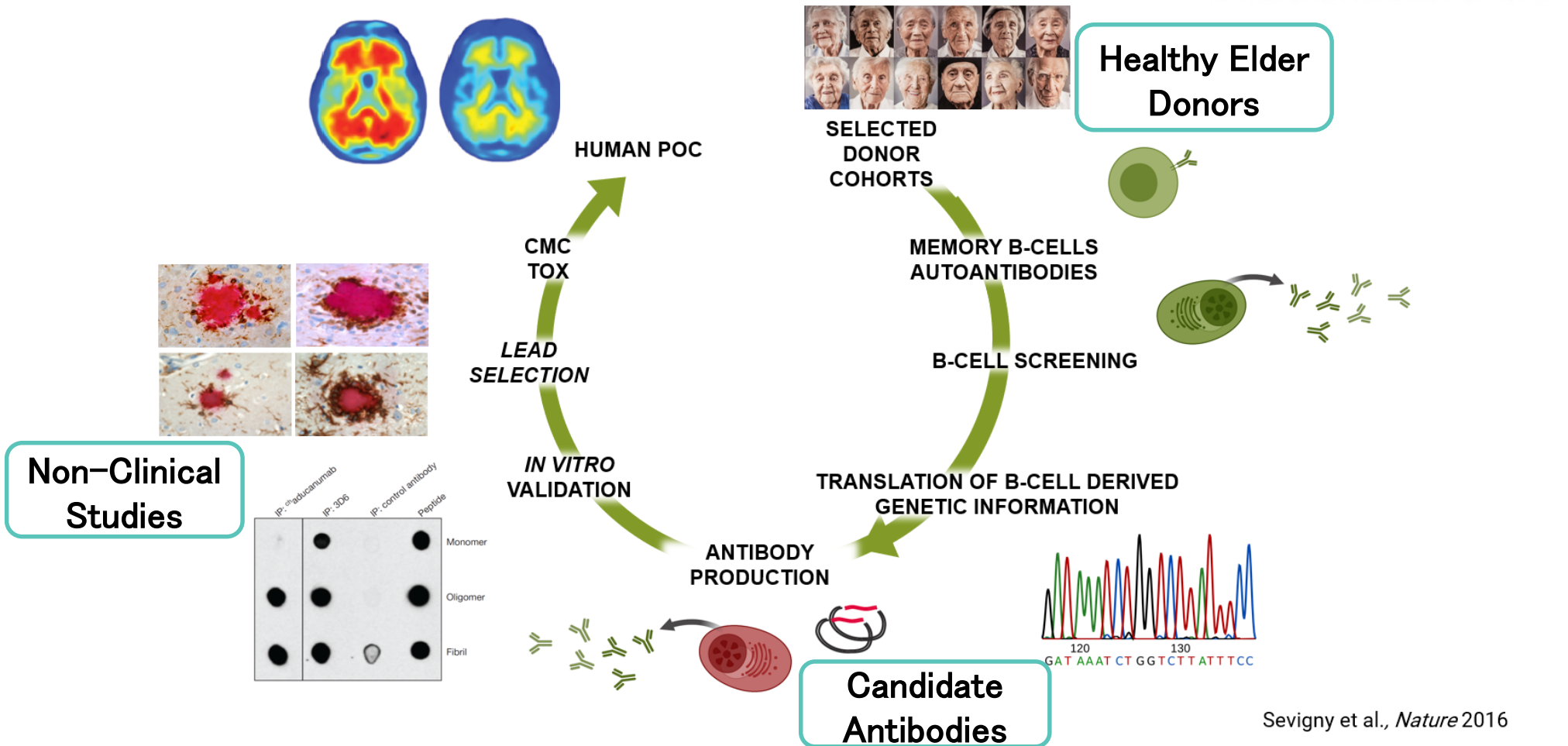
Maximizing antibody repertoire against target antigens

Therapeutic Antibody for Immuno-oncology

Antibody discovery **by microfluidic single-cell molecular cloning and screening technologies (Dropzylia®)** at unprecedented speed, efficiency, and sensitivity.

Antibody Drug Discovery Collaboration with Neurimmune AG in the Field of Neurodegenerative Diseases (2022.01.17)

neurimmune



Creating Selective High Affinity Antibodies Using the **Reverse Translational Medicine™**
Technology Platform Based on Immune Responses to
Disease-related Proteins in Healthy Elderly

Research Collaboration with Monash University in the Autoimmune and Inflammatory Diseases (2023.01.13)



- Monash University's sophisticated technologies for antibody discovery which enables the creation of therapeutic antibodies using monoclonal antibodies against two GPCRs traditionally hard to target.
- We expect to increase the efficiency of finding new drug candidates that fulfil unmet medical needs in autoimmune and inflammatory diseases.

Strategic Collaboration with Fate Therapeutics to Develop iPSC-derived CAR-T (2018.09.18)

Exercise Option to HER2-targeted CAR T-Cell Product Candidate for Solid Tumors (2022.11.07)



Appropriate activation signal to escape exhaustion

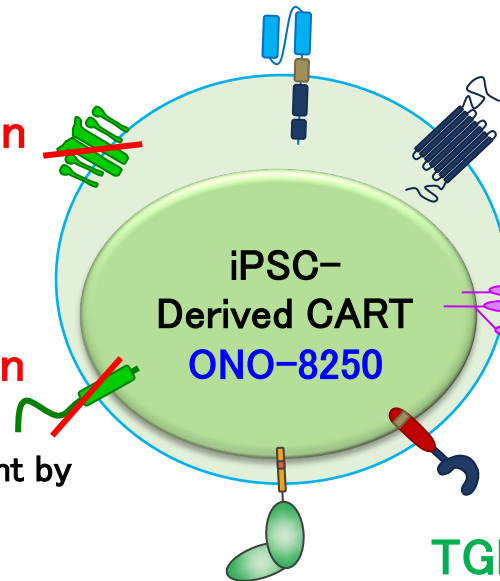
HER2CAR+ 1xx

T-cell receptor (TCR) deletion

Avoidance of GVH reaction

CD38 deletion

Resistant to pretreatment by CD38 mAb



CXCR2

Improvement of migration into tumor tissues

IL7RF Improvement of viability

TGFβ R2-IL18R

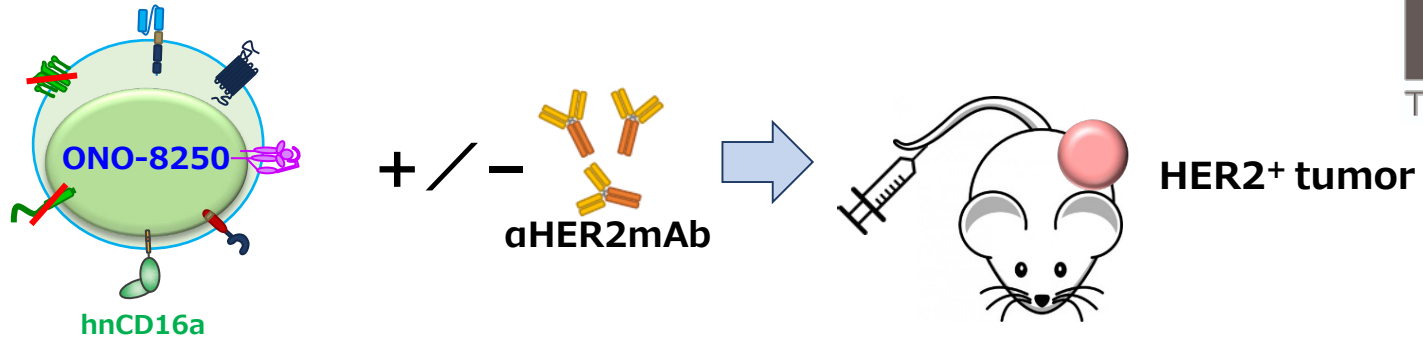
Overcome of immune suppressive environment

hnCD16a

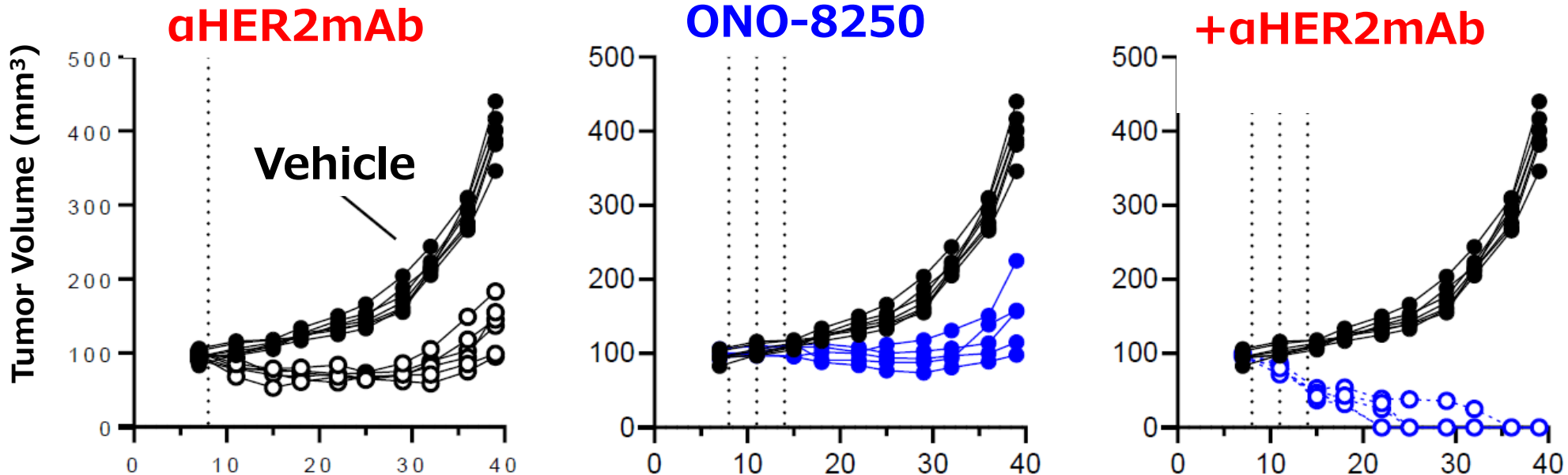
Combination effect with other therapeutic antibody

“Off the Shelf” iPSC-derived HER2-CAR-T armed with seven Functional Edits

ONO-8250: Anti-tumor effect on HER2+ tumor bearing model



Combination effect with other therapeutic antibody



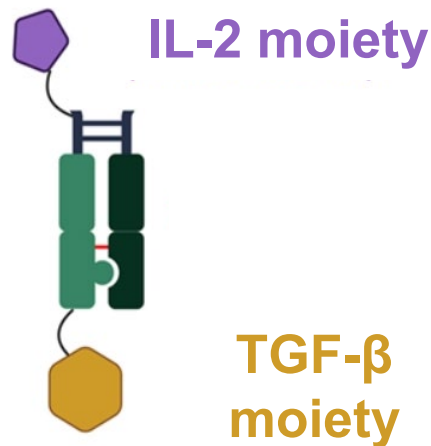
ONO-8250 showed anti-tumor effect in HER2+ tumor bearing model.
Combo with anti HER2mAb enhanced anti-tumor effect by hnCD16a activation

Collaboration and Option Agreement with Cue Biopharma for CUE-401, a Bispecific Protein (2023.02.22)

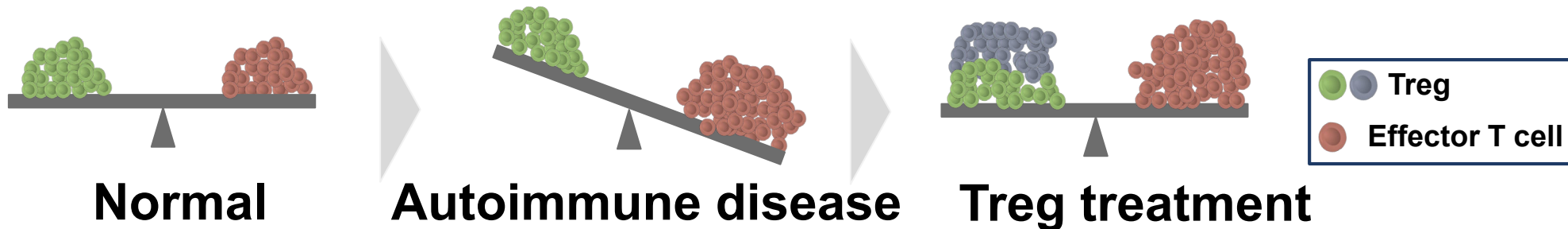


CUE-401

Tregs induced by CUE-401



- **Diversity:** Generated from vastly diverse T cells
- **Phenotype:** Regulatory phenotype can be achieved and sustained
- **Disease impact:** Conversion of pathogenic T cells into Tregs is an attractive strategy for immune re-set
- **Application:** Broad applications in numerous autoimmune diseases



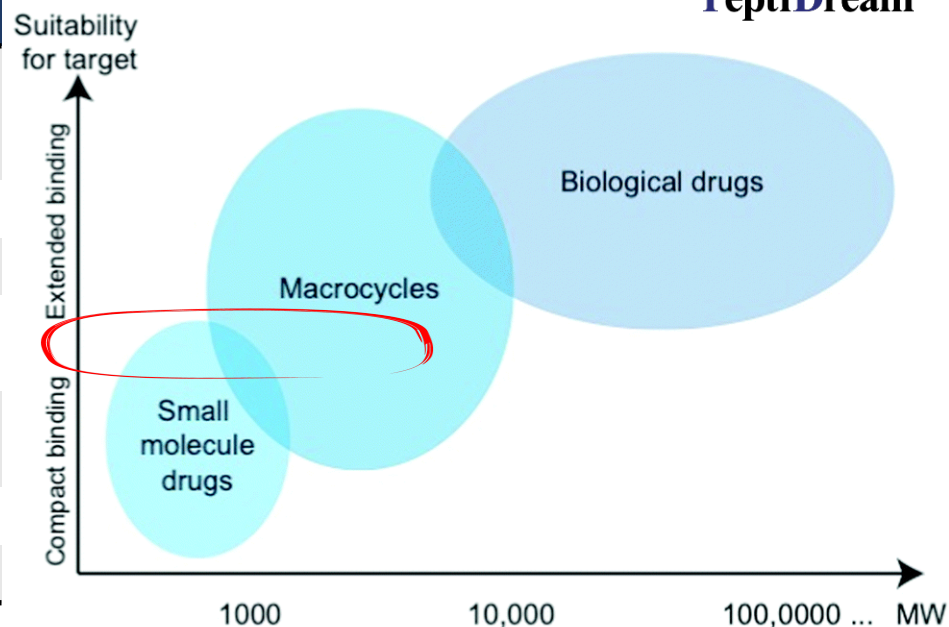
Efficient induction of Tregs from diverse repertoire is expected to restore the balance of immune cells to help patients suffering from autoimmune and inflammatory diseases.

License agreement with PeptiDream Inc. on automated Peptide Discovery Platform System (2021.03.01)



Characteristics of Specialty Cyclicpeptide Drug Discovery

	Small molecule	Specialty Cyclic peptide (Middle molecule)	Antibody (Large molecule)
MW	<500	500 – 2000	150000
Specificity	Low	High	High
Oral administration	Available	Available	Not available
Intracellular targets	Available	Available	Difficult
Off-target toxicity	Low – mid	Low	Low
Cost of goods	Low	Low	High



RSC Chem. Biol., 2022, 3, 7-17

Expansion of modality options suitable for tough targets by utilizing the original **Peptide Discovery Platform System (PDPS)**

Drug Discovery Collaboration with Captor Therapeutics to Develop Protein Degraders for Treatment of Neurodegenerative Diseases (2022.11.14)

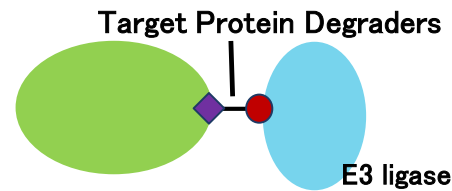


Druggable Proteins
⇒ Functional Inhibition



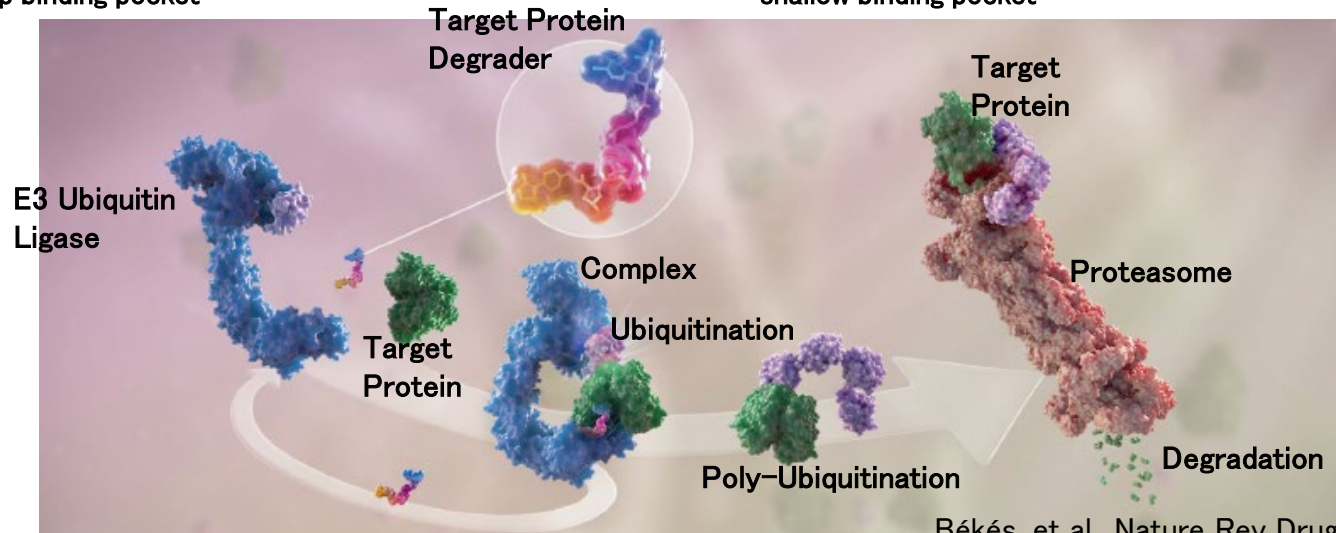
Target Proteins with deep binding pocket

Undruggable Proteins*
⇒ Degradation



*70-80% of all proteins

Target Proteins with shallow binding pocket



Békés, et al., Nature Rev Drug Dis, 2022, modified

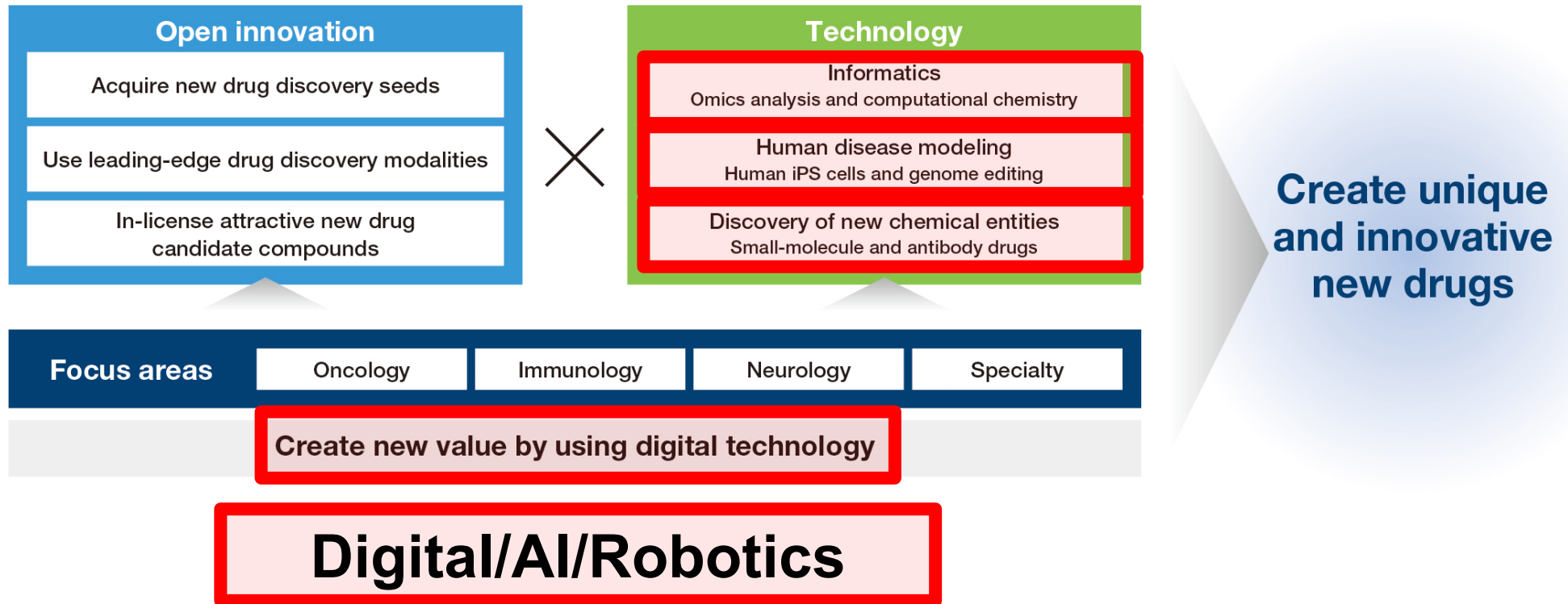
Creating Degradator Drug Candidates using Unique **Optigrade™ TPD Platform** in **Neurodegenerative diseases**

Drug Discovery Strategy

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Drug Discovery Strategy



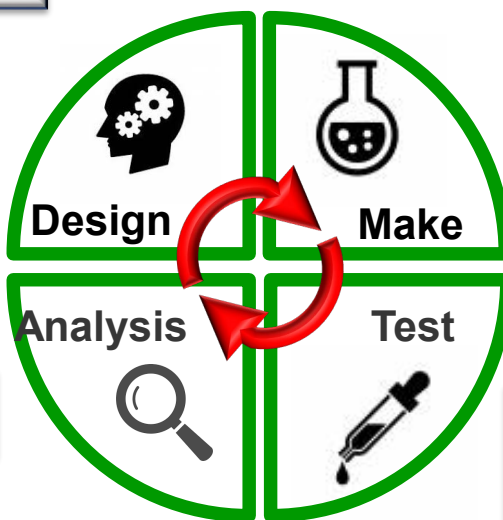
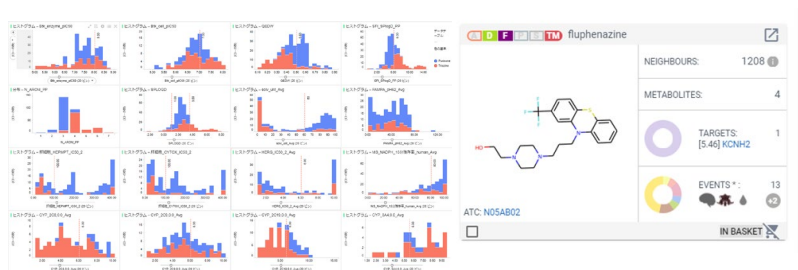
Collaboration agreement with Iktos to discover and develop a novel small molecule using AI technology. (2022.03.30)



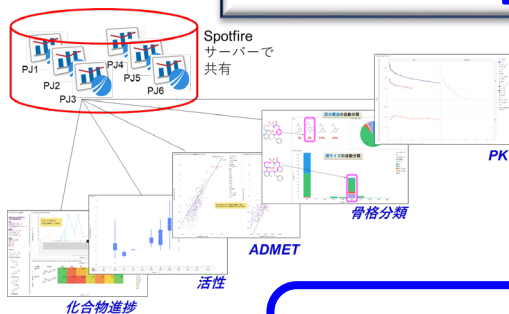
SCHRÖDINGER. (2017.12.19~)

AI design · MPO

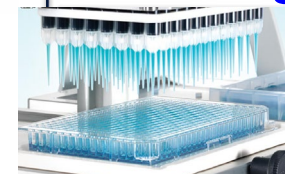
Auto-synthesis



Auto-analysis



Auto-testing



AI design automation enables major productivity gains in upstream pharmaceutical research

Collaboration agreement with Curreio to access to structural analysis technology using Cryo EM. (2022.05.23)



「Visualization of interaction mode between target protein and compound」

X-ray analysis
soluble proteins

X-ray analysis
Membrren proteins

CryoEM

Kinase/protease
2005~

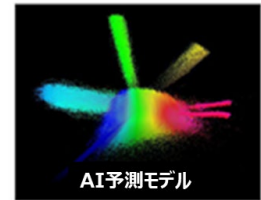
GPCR
2011~

Target X
2022~

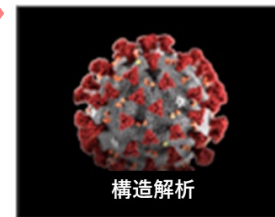
Array Biopharma
Evotec A.G.

Receptos

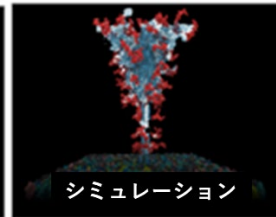
Curreio



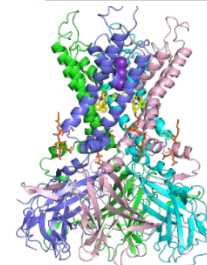
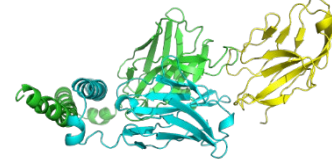
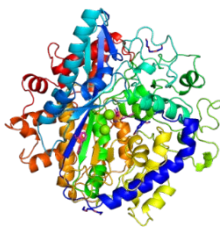
AI予測モデル



構造解析



シミュレーション



Accessing super computing system
for using cutting-edge AI technology

Making full use of Human disease modeling



RBI

Epistra



iPS cell technology

Humanoid robot × Digital technology


Joint research
(Academia)
Japan**6** · Overseas**10**

×

Alliance
(Biotech venture/CRO)
Japan and Overseas**8**

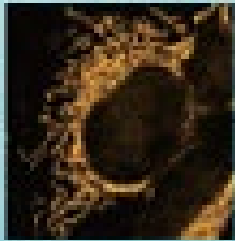
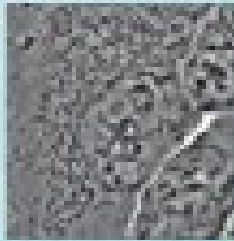
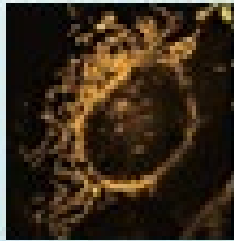
(2023.03)

2020. 08 -



Human-type robot for general-purpose experiments "Maholo"

Actual Image Time-lapse observation Digital forecast image



AI

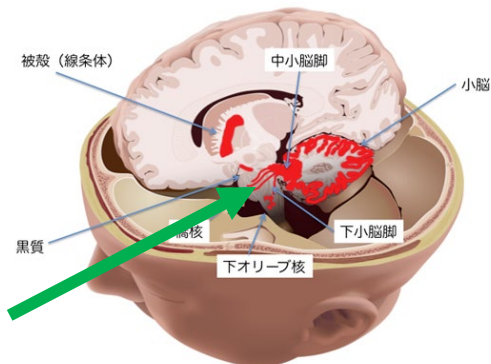
Automatic optimization of the experiment

Drug discovery research based on human disease biology through active utilization of human disease iPS cell technology

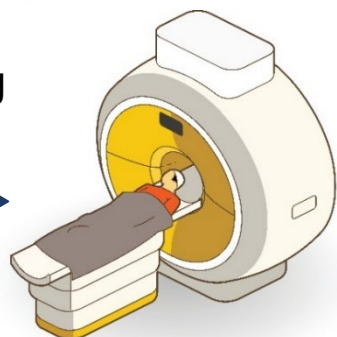
Creation of PET for Bioimaging of Abnormal Protein “ α -synuclein” in the Neurodegenerative Disease (2022.08.31)

α -synuclein accumulation (Multiple System Atrophy)

Ref. : Tokyo Medical Research Institute Neuropathology Database

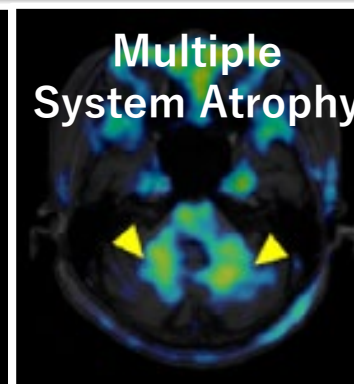
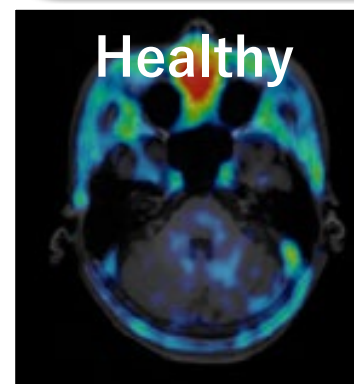


Inject radioactive drug



Captures α -synuclein accumulation Co-Development of Radiopharmaceuticals

調和ある多様性の創造 国立研究開発法人
QST 量子科学技術研究開発機構
National Institutes for Quantum Science and Technology



Ref. : Movement Disorder. 2022. 37:2159-2161.

PET (positron emission tomography) Successful Imaging of Brain α -Synuclein

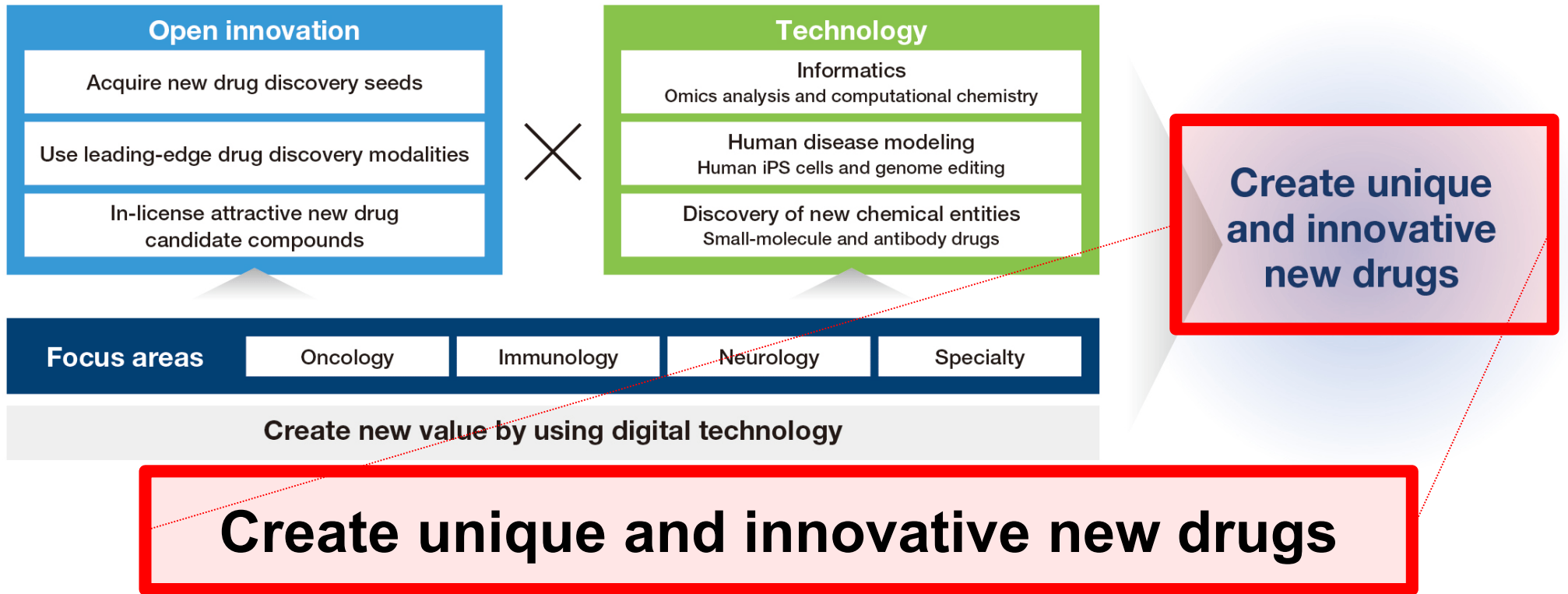
Application of the PET to clinical development for neurodegenerative diseases is expected.

Drug Discovery Strategy

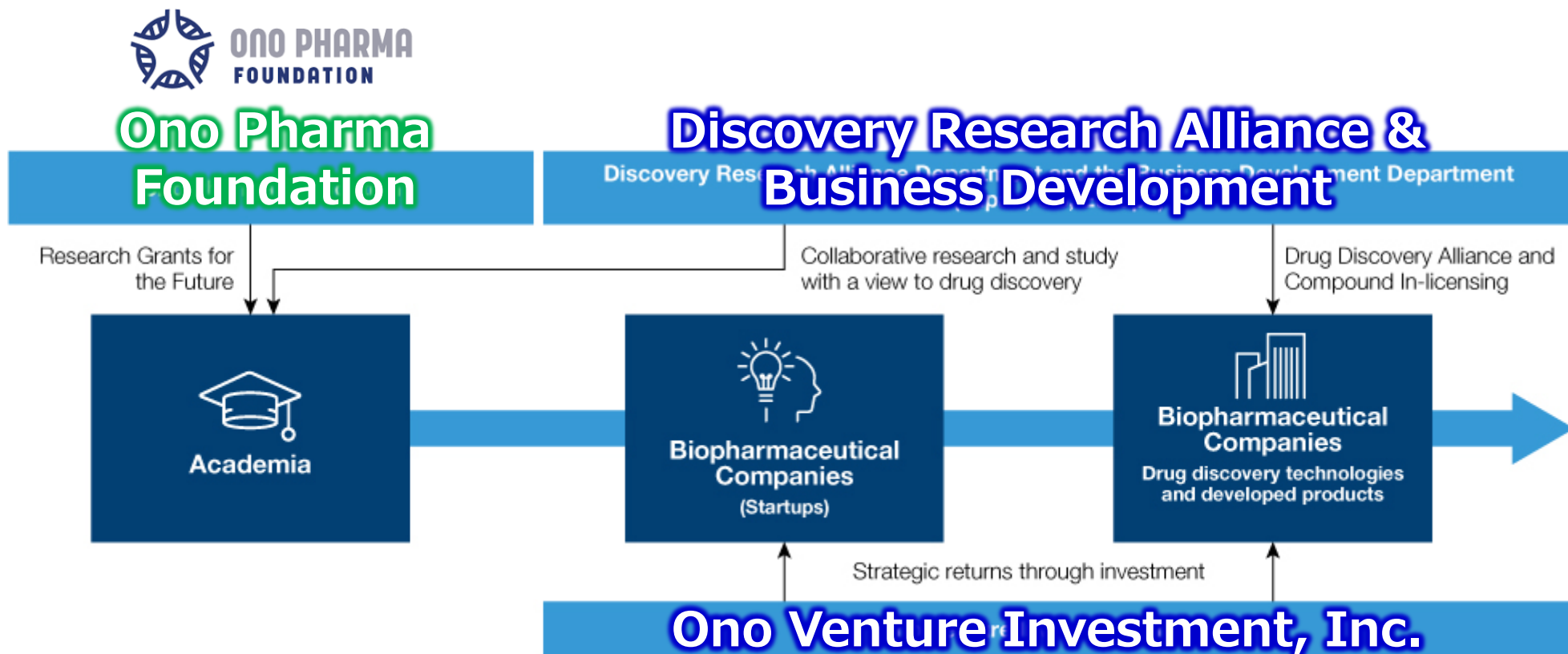
「Open Innovation」 × 「Technology」

allows us create unique & innovative new drugs

Drug Discovery Strategy








Promotion System to Support Open Innovation Driven Drug Discovery



ONO ONO VENTURE INVESTMENT, INC.

Investment to the start-up Bio-Venture

Start-up		Outline
	<p>Cambridge, MA, USA</p>	<ul style="list-style-type: none"> • Bio-Venture for development of new drugs for the treatment of fibrosis
	<p>Tokyo, Japan</p>	<ul style="list-style-type: none"> • Bio-venture for drug discovery based on detailed protein structure information by cryo-electron microscopy
	<p>Waltham, MA, USA</p>	<ul style="list-style-type: none"> • Bio-Venture Committed to the Creation and Development of Novel Therapies for Cancer Patients
	<p>Cambridge, MA, USA</p>	<ul style="list-style-type: none"> • Bio-Venture for New Gene Editing Therapy with a Unique DNA/RNA Degrading Enzyme • Established based on the achievements of the Broad Institute and Harvard University
	<p>Cambridge, MA, USA</p>	<ul style="list-style-type: none"> • Bio-Venture for Development of New Therapeutic Drugs through Targeted Degradation by Autophagy

Research Grant Activities by the Ono Pharma Foundation in the United States



Ono Pharma Breakthrough Science Initiative Awards Program :

is the embodiment of the Foundation's commitment to focus on and accelerate researcher-driven open innovation by supporting high-risk and high-reward science research projects which have potential to lead to science discoveries/solutions and, possibly, based on further research, to breakthrough treatments for patients.

SCIENTIFIC ADVISORY BOARD

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Prof. Carolyn R. Bertozzi
Stanford University
2022 Nobel Prize Winner
in Chemistry

Itolizumab(Anti-CD6 antibody)

Executive Officer/Executive Director
Clinical Development
Kiyoaki Idemitsu

Itolizumab

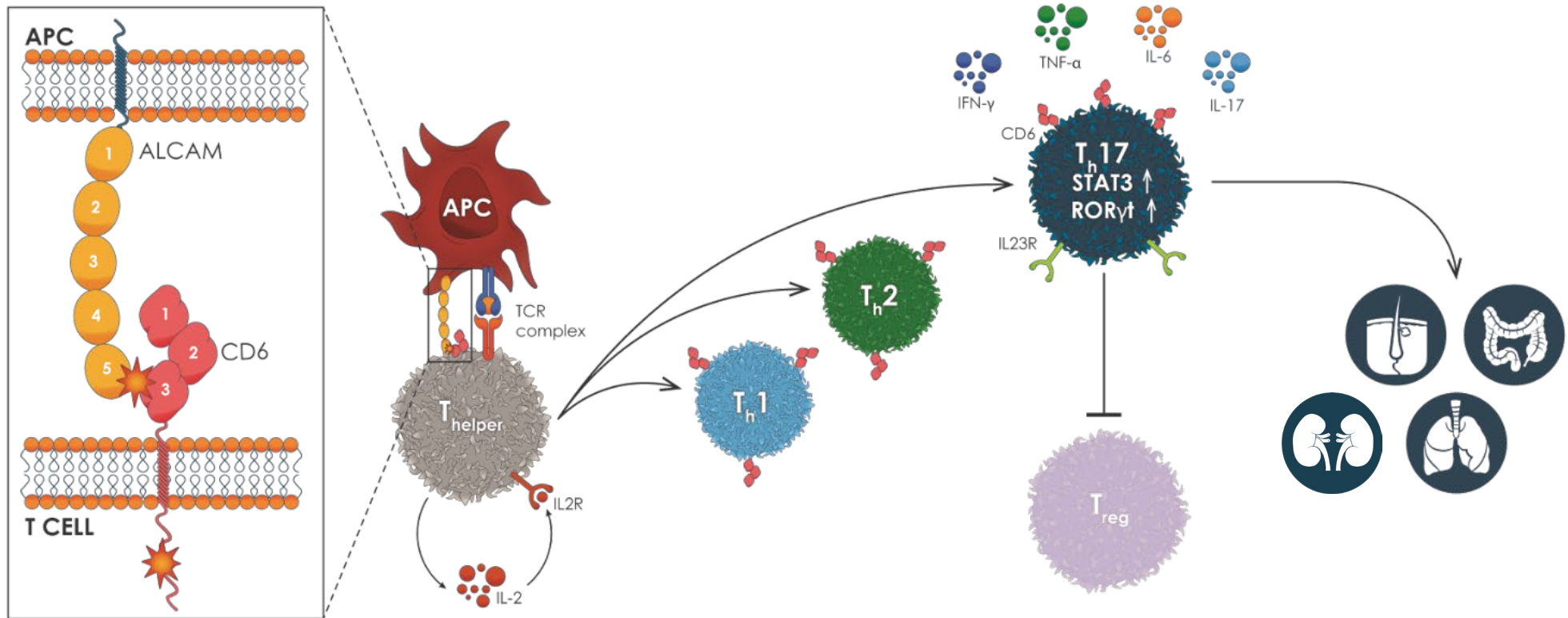
Ono and Equillum Announce Exclusive Option and Asset Purchase Agreement for the Development and Commercialization of Itolizumab (5 Dec, 2022)

Partner	Equillum, Inc (CA, USA)
Compound Name	Itolizumab
Mechanism	Anti-CD6 antibody
Characteristics	Highly safe FIC drug that change T-cell status to treat autoimmune diseases
Indications and stages	Acute graft-versus-host disease* (aGvHD) : Phase 3 Lupus nephritis : P1b study
Formulation	i.v.(aGvHD) / s. c.(Lupus nephritis)
Rights acquisition region	US/Canada/Australia/New Zealand, (Biocon/CIM** reserve rights in all other Region)

- aGvHD : Complications after hematopoietic stem cell transplantation, a treatment for hematologic cancer
- CIM : Centro de Inmunologia Molecular

CD6 Drives Pathogenic T Cell Activity & Trafficking

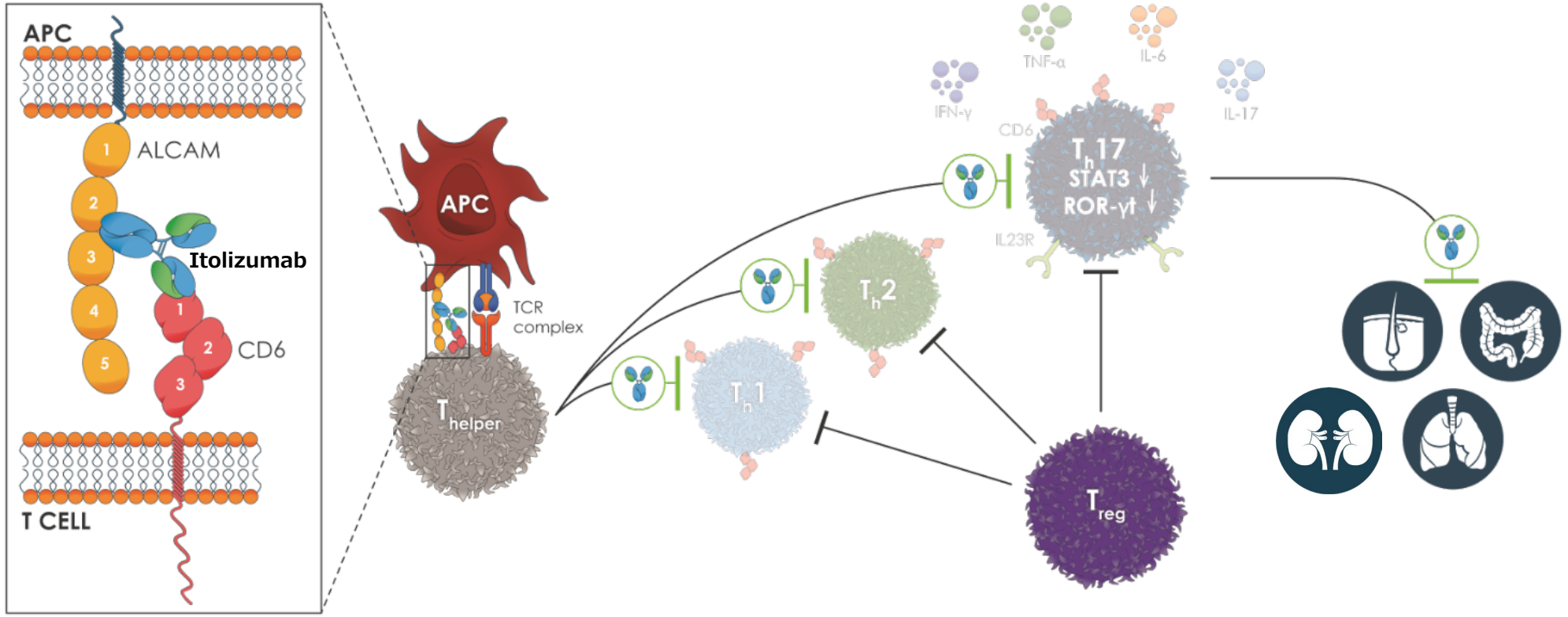
Co-stimulation ↑ = Activation ↑ Proliferation ↑ Differentiation/Survival ↑ Trafficking ↑



Suppression of regulatory pathways

Itolizumab inhibits pathogenic T Cell Activity & Trafficking

Co-stimulation ↓ = Activation ↓ Proliferation ↓ Differentiation/Survival ↓ Trafficking ↓



Restoration of regulatory pathways

aGvHD treatment guideline in the US

aGvHD : Complications After Hematopoietic Stem Cell Transplantation, a Treatment for Hematologic Cancer

aGvHD
Approx. **4,500**
patients in the US

[Abbreviations]

ATG : Antithymocyte globulin, CSP : Cyclosporine, MMF : Mycophenolate mofetil, mPSL : Methylprednisolone, MTX : Methotrexate, TAC : Tacrolimus

Conditioning regimen
High-dose chemotherapy

Allogeneic hematopoietic stem cell transplantation
Donor to Patient

≤ 100 days after transplantation

GVHD予防

CSP / MTX / TAC
+ MMF
Abatacept*

aGvHD
Approx. 50%
Skin disorder
Liver disorder
Gastrointestinal disorder

- Grade I
- Grade II
- Grade III
- Grade IV

1st line

Follow up

Steroids
mPSL → PSL
+
Itolizumab

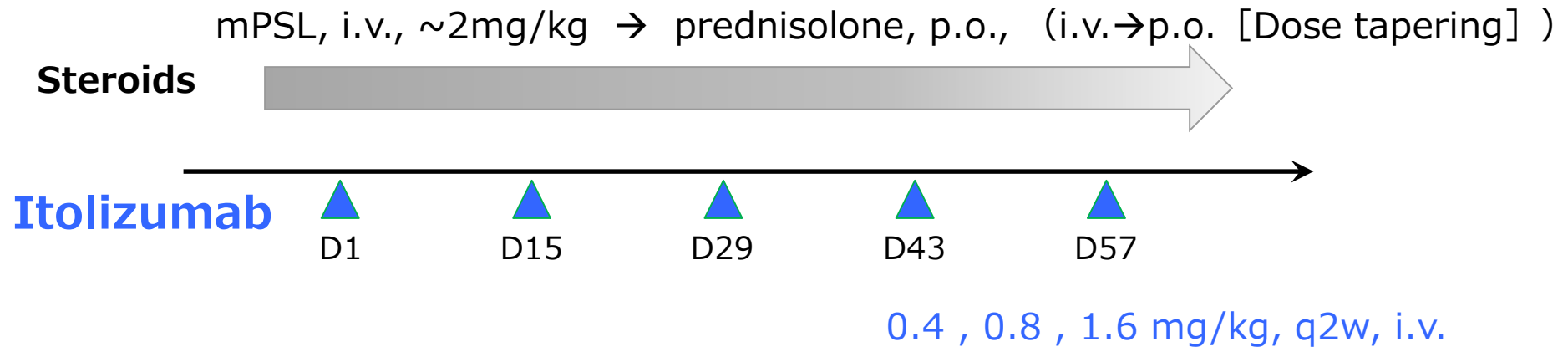
2nd line

Ruxolitinib
JAK inhibitor
anti-TNF agents, daclizumab (anti CD25 antibody) etc.

* Abatacept (Orencia) has been approved for prophylaxis of acute GVHD in the US in Dec. 2021

Phase 1b study - EQUATE study

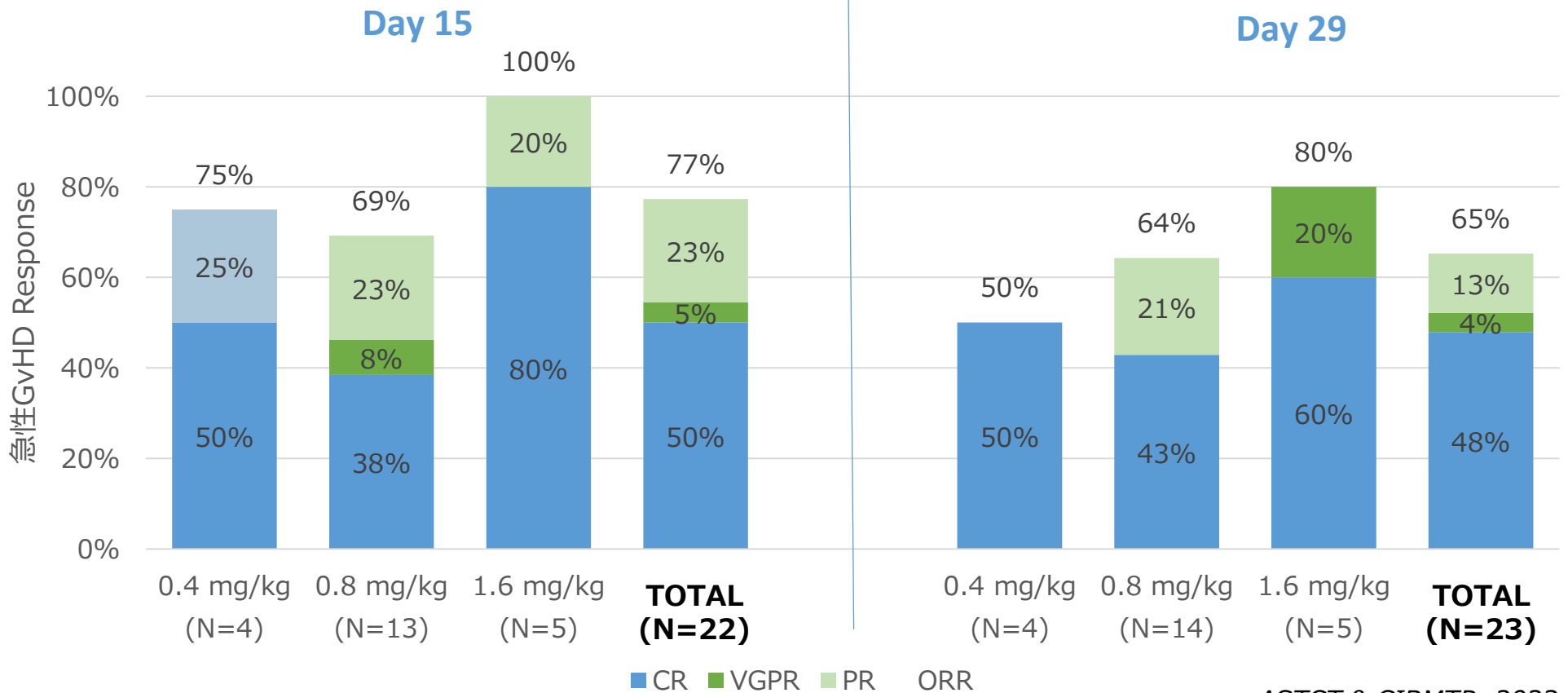
Evaluate the clinical activity and safety of Itolizumab on top of steroids, as 1st line treatment for aGvHD



- Scoring of skin, liver, and gastrointestinal symptoms were evaluated at D15 and D29.
- CR (Complete Response) : Disappearance of all symptoms.

High Response Rates to Itolizumab + Steroids

Itolizumab treatment (≤ 3 days of steroids)

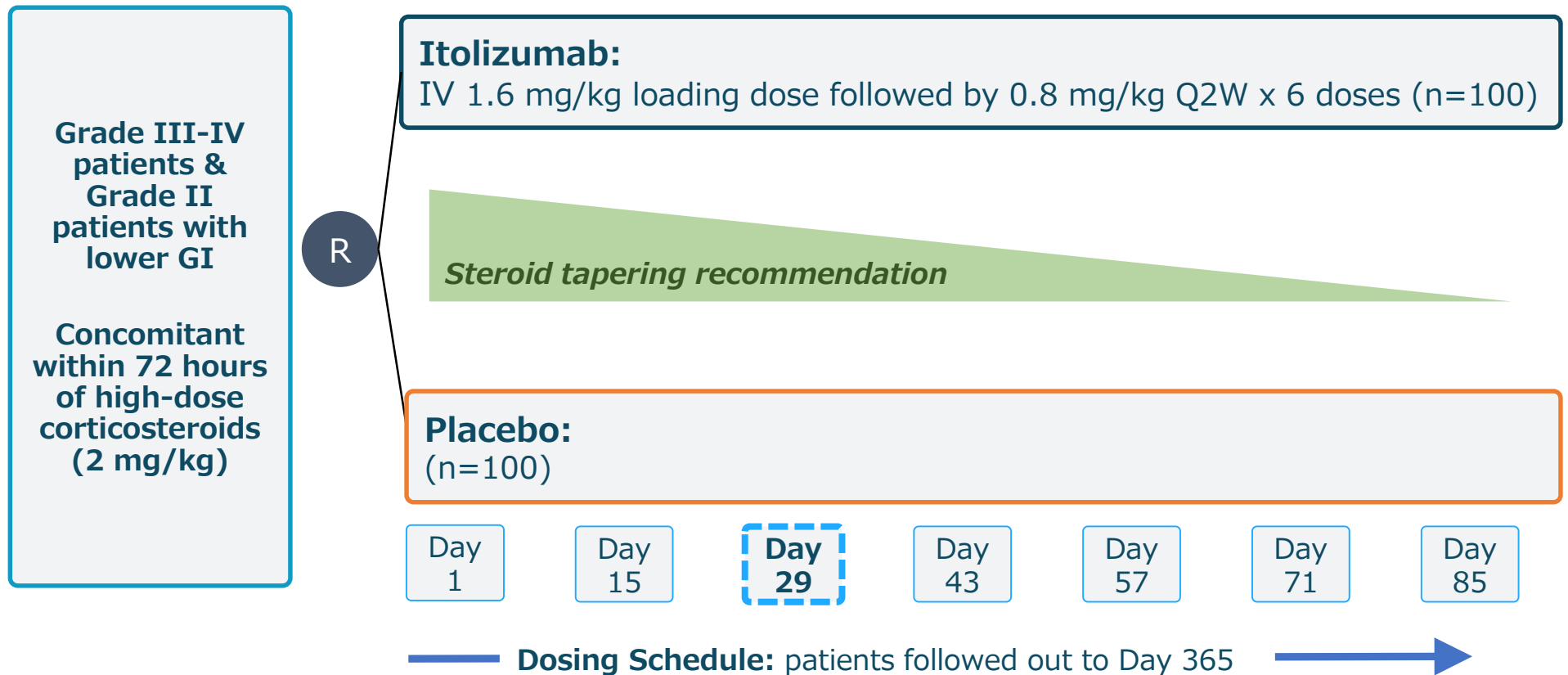


ASTCT & CIBMTR, 2023

CR, complete response
 ORR, overall response rate (PR+VGPR+CR)
 PR, partial response
 VGPR, very good partial response

[per Martin 2009 Consensus criteria]

Phase 3 Study for aGvHD (EQUATOR study)



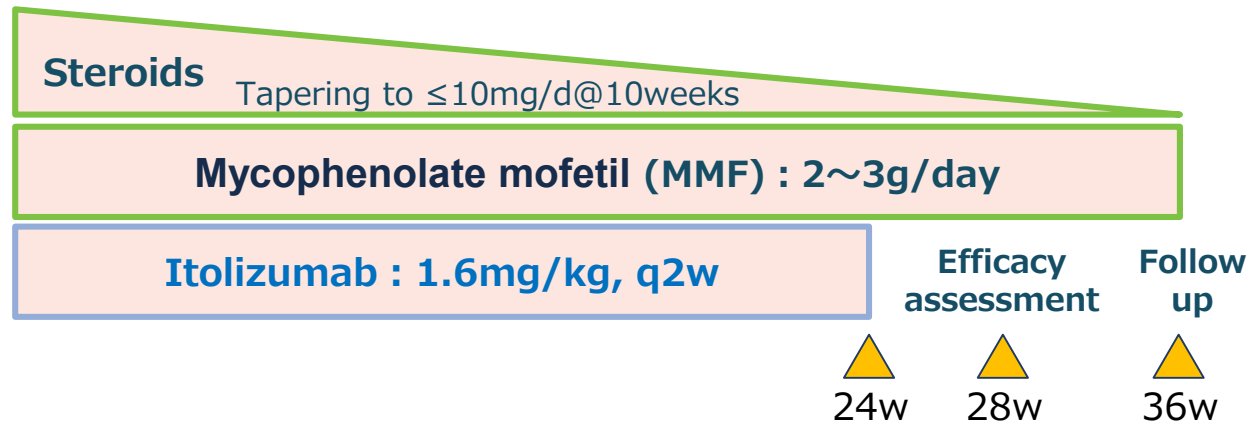
- Primary Outcome : Complete Response Rate at Day 29
- Secondary Outcome : Durability of Complete Response Rate from Day 29 through Day 99

P1b Study for Lupus Nephritis (EQUALISE study)

Evaluate the efficacy and safety of Itolizumab as an add-on to Steroids + Mycophenolate mofetil

Target

- Class III/IV (with V) on renal biopsy
- UPCR > 1 g/g



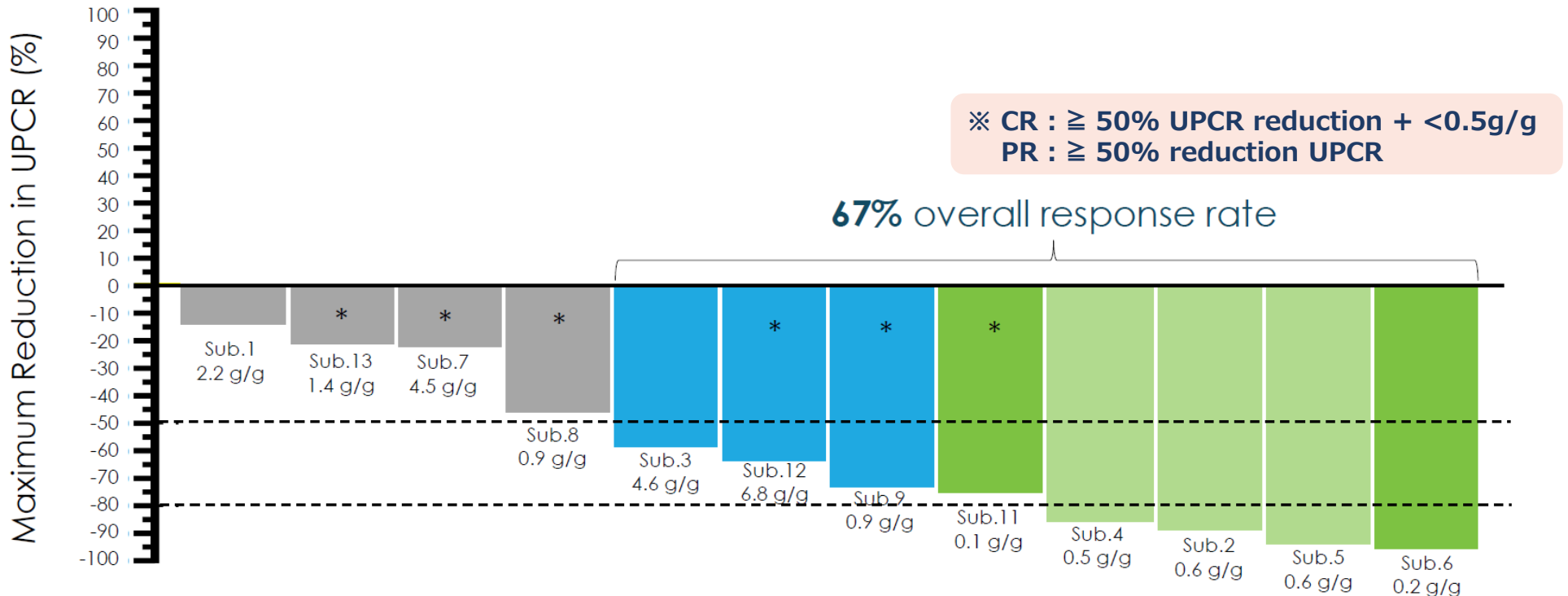
Complete Renal Response

- **UPCR : ≤ 0.5 g/g**
(urine protein/creatinine ratio)
- **eGFR : Not less than 20% below baseline**
(estimated glomerular filtration rate)

P1b Study for Lupus Nephritis

Change in UPCR and Best Clinical Response by Subject

Cut off : 2022/09/02



UPCR reduction in all cases

(Urine protein/Creatinine ratio)

Dark Green: CR $\geq 50\%$ UPCR reduction + $<0.5\text{g/g}$
Light Green: CR $\geq 50\%$ UPCR reduction + $0.5-0.7\text{g/g}$

Blue: PR $\geq 50\%$ reduction UPCR
Grey: No Response $< 50\%$ reduction or worsening UPCR

N = 12 (subjects with > 1 dose and at least 1 post-baseline assessment)

* Subjects still actively dosing

Subject number with lowest UPCR achieved to date through study completion (week 36)



ONO PHARMACEUTICAL CO.,LTD.

Dedicated to the Fight against Disease and Pain