

## **First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)**

**Three months ended June 30, 2009**

# **ONO PHARMACEUTICAL CO., LTD.**

August 4, 2009

Ono Pharmaceutical Co., Ltd. has announced its consolidated financial results for three months ended June 30, 2009.

This First Quarter Flash Report 2010 (unaudited) is summary information extracted from financial statements announced, and the financial statements contained herein are prepared for the reference only for the convenience of readers outside Japan with certain modifications and reclassifications made from the original financial statements presented in Japanese language.

## **Financial Highlights**

**Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries**

(Note) All yen amounts are rounded off to the nearest million yen.

	Millions of yen			Thousands of US\$	
	<b>1st Quarter 3 months ended Jun 30 2009</b>	<b>1st Quarter 3 months ended Jun 30 2008</b>	<b>Annual 12 months ended Jun 30 2009</b>	<b>1st Quarter 3 months ended Jun 30 2009</b>	
Net sales	¥ <b>36,449</b>	¥ 35,660	¥ 136,557	\$ <b>379,677</b>	
Net income		11,174	8,721	23,767	<b>116,396</b>
Total Net assets		<b>399,107</b>	416,675	390,041	<b>4,157,365</b>
Total assets		<b>430,803</b>	463,862	421,280	<b>4,487,531</b>
Yen					
Net income per common share	¥ <b>102.76</b>	¥ 77.61	¥ 216.07	\$ <b>1.07</b>	US\$

**First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)**

Three months ended June 30, 2009

**Consolidated Forecast of Consolidated Results for the Six Months  
Ending September 30, 2009 and for the Year Ending March 31, 2010**

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

	Six months ending				Year ending	
	September 30, 2009				March 31, 2010	
	Millions of yen	Thousands of US\$	Millions of yen	Thousands of US\$		
Net sales	¥ 66,500	\$ 692,708	¥ 137,900	\$ 1,436,458		
Operating income	20,500	213,542	40,500	421,875		
Ordinary income	21,700	226,042	42,900	446,875		
Net income	13,500	140,625	27,000	281,250		
	Yen	US\$	Yen	US\$		
Net income per common share	124.15	1.29	248.31	2.59		

(\*)The forecast for the six months ending September 30, 2009 is changed from May 13, 2009.

(\*)The foregoing are forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and are subject to risks and uncertainties. Actual financial results may differ materially depending on a number of economic factors, including conditions and currency exchange rate fluctuations.

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**Three months ended June 30, 2009**

## Consolidated Balance Sheets

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

(Note) All amounts are rounded off to the nearest million yen.

ASSETS	Millions of yen			Thousands of US\$	
	1st Quarter	1st Quarter	Annual	1st Quarter	
	June 30 2009	June 30 2008	March 31 2009	June 30 2009	
<b>Current assets</b>					
Cash and bank deposits	¥ 14,791	¥ 30,340	¥ 14,103	\$ 154,073	
Notes and accounts receivable	41,531	45,415	39,480	432,615	
Marketable securities	100,080	83,272	102,908	1,042,500	
Inventories	9,865	9,589	10,059	102,760	
Others	14,800	16,920	14,016	154,167	
Allowance for doubtful receivables	(9)	(9)	(9)	(94)	
<b>Total current assets</b>	<b>181,058</b>	<b>185,527</b>	<b>180,557</b>	<b>1,886,021</b>	
<b>Property, plant and equipment</b>					
Land	22,539	22,546	22,539	234,781	
Buildings and structures	23,924	24,815	24,335	249,208	
Machinery,equipment and others	2,788	3,252	2,920	29,042	
Construction in progress	1,014	301	746	10,563	
<b>Net property, plant and equipment</b>	<b>50,265</b>	<b>50,914</b>	<b>50,540</b>	<b>523,594</b>	
<b>Investments and other assets</b>					
Investment securities	190,223	220,783	178,334	1,981,490	
Intangible assets	1,116	1,018	1,033	11,625	
Others	8,141	5,620	10,816	84,801	
<b>Total investments and other assets</b>	<b>199,480</b>	<b>227,421</b>	<b>190,183</b>	<b>2,077,916</b>	
<b>Total assets</b>	<b>¥ 430,803</b>	<b>¥ 463,862</b>	<b>¥ 421,280</b>	<b>\$ 4,487,531</b>	

(Note) All amounts are rounded off to the nearest million yen.

LIABILITIES AND EQUITY	Millions of yen			Thousands of US\$
	1st Quarter June 30 2009	1st Quarter June 30 2008	Annual March 31 2009	1st Quarter June 30 2009
<b>Current liabilities</b>				
Current portion of long-term debt	¥ 2	¥ 2	¥ 2	\$ 21
Notes and accounts payable	3,406	3,280	3,423	35,479
Income tax payable	5,776	5,307	9,130	60,167
Others	16,221	16,759	12,905	168,968
<b>Total current liabilities</b>	<b>25,405</b>	<b>25,348</b>	<b>25,460</b>	<b>264,635</b>
<b>Long-term liabilities</b>				
Long-term debt, less current portion	16	17	16	167
Liabilities for retirement benefits	3,217	9,560	2,240	33,510
Others	3,058	12,262	3,523	31,854
<b>Total long-term liabilities</b>	<b>6,291</b>	<b>21,839</b>	<b>5,779</b>	<b>65,531</b>
<b>Equity</b>				
Common stock	17,358	17,358	17,358	180,813
Capital surplus	17,080	17,080	17,080	177,917
Retained earnings	423,953	417,302	422,565	4,416,177
Treasury stock-at cost	(63,429)	(52,462)	(63,425)	(660,719)
<b>Total equity</b>	<b>394,962</b>	<b>399,278</b>	<b>393,578</b>	<b>4,114,188</b>
<b>Other comprehensive income</b>				
Unrealized gain on securities (*)	9,730	23,109	2,171	101,354
Land revaluation surplus	(8,923)	(8,919)	(8,923)	(92,948)
Foreign currency translation adjustments	(156)	(125)	(204)	(1,625)
<b>Total other comprehensive income</b>	<b>651</b>	<b>14,065</b>	<b>(6,956)</b>	<b>6,781</b>
<b>Minority interests</b>	<b>3,494</b>	<b>3,332</b>	<b>3,419</b>	<b>36,396</b>
<b>Total net assets</b>	<b>399,107</b>	<b>416,675</b>	<b>390,041</b>	<b>4,157,365</b>
<b>Total liabilities and total net assets</b>	<b>¥ 430,803</b>	<b>¥ 463,862</b>	<b>¥ 421,280</b>	<b>\$ 4,487,531</b>

(\*) Unrealized gain on securities classified as available for sale, net of tax

## First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)

Three months ended June 30, 2009

## Consolidated Statements of Income

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

(Note) All amounts are rounded off to the nearest million yen.

	Millions of yen			Thousands of US\$
	1st Quarter 3 months ended Jun 30 2009	1st Quarter 3 months ended Jun 30 2008	Annual 12 months ended Mar 31 2009	1st Quarter 3 months ended Jun 30 2009
<b>Net sales</b>	¥ 36,449	¥ 35,660	¥ 136,557	\$ 379,677
<b>Cost of sales</b>	5,483	5,830	21,319	57,115
<b>Gross profit</b>	30,966	29,830	115,238	322,562
<b>Selling, general and administrative expenses</b>	15,140	17,391	71,766	157,708
<b>Operating income</b>	15,826	12,439	43,472	164,854
<b>Other income (expenses)</b>				
Interest and dividend income	1,235	1,387	3,319	12,865
Interest expenses	—	—	(1)	—
Other, net	(98)	330	(6,519)	(1,021)
	1,137	1,717	(3,201)	11,844
<b>Income before income taxes and minority interests</b>	16,963	14,156	40,271	176,698
<b>Income taxes</b>	5,714	5,342	16,269	59,521
<b>Income before minority interests</b>	11,249	8,814	24,002	117,177
<b>Minority interests</b>	(75)	(93)	(235)	(781)
<b>Net income</b>	¥ 11,174	¥ 8,721	¥ 23,767	\$ 116,396
<b>Per share of common stock</b>		Yen		US\$
Basic net income	¥ 102.76	¥ 77.61	¥ 216.07	\$ 1.07
Cash dividends applicable to the period	¥ —	¥ —	¥ 180.00	\$ —

**First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)**  
**Three months ended June 30, 2009**

## Consolidated Statements of Cash Flows

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

(Note) All amounts are rounded off to the nearest million yen.

	Millions of yen			Thousands of US\$	
	1st Quarter 3 months ended Jun 30 2009	1st Quarter 3 months ended Jun 30 2008	Annual 12 months ended Mar 31 2009		1st Quarter 3 months ended Jun 30 2009
<b>Operating activities:</b>					
Income before income taxes and minority interests	¥ 16,963	¥ 14,156	¥ 40,271	\$ 176,698	
Adjustments for:					
Depreciation and amortization	685	724	3,005	7,135	
(Decrease) increase in allowance for doubtful receivables	(1)	(1)	(1)	(10)	
Interest and dividend income	(1,235)	(1,387)	(3,319)	(12,865)	
Interest expenses	—	—	1	—	
Gain on sales of investment securities	—	(443)	(1,327)	—	
(Increase)decrease in notes and accounts receivable	(2,050)	(4,347)	1,649	(21,354)	
Decrease (increase) in inventories	194	383	(88)	2,021	
Increase (decrease) in notes and accounts payable	92	274	44	958	
Others	2,348	2,814	1,621	24,459	
Interest and dividend income received	1,294	1,426	3,560	13,479	
Interest paid	—	—	(1)	—	
Income taxes paid	(9,012)	(13,770)	(20,890)	(93,875)	
<b>Net cash (used in) provided by operating activities</b>	<b>9,278</b>	<b>(171)</b>	<b>24,525</b>	<b>96,646</b>	
<b>Investing activities:</b>					
Payments for purchases of marketable securities	(9,344)	(6,975)	(93,655)	(97,333)	
Proceeds from sales of marketable securities	31,850	51,898	158,963	331,771	
Payments for purchases of property, plant and equipment	(827)	(355)	(1,509)	(8,615)	
Payments for purchases of investment securities	(8,379)	(11,613)	(34,969)	(87,281)	
Proceeds from sales of investment securities	2	624	2,205	21	
Other payments	(123)	(203)	(308)	(1,282)	
<b>Net cash generated from provided by (used in) investment</b>	<b>13,179</b>	<b>33,376</b>	<b>30,727</b>	<b>137,281</b>	
<b>Financing activities:</b>					
Repayment of current portion of long-term debt	—	—	(1)	—	
Payments for obtaining treasury stock	(4)	(15,600)	(26,563)	(42)	
Cash dividends	(8,794)	(11,302)	(22,454)	(91,604)	
<b>Net cash used in financing activities</b>	<b>(8,798)</b>	<b>(26,902)</b>	<b>(49,018)</b>	<b>(91,646)</b>	
<b>Foreign currency translation adjustments</b>					
on cash and cash equivalents	42	(66)	(206)	438	
<b>Net decrease in cash and cash equivalents</b>	<b>13,701</b>	<b>6,237</b>	<b>6,028</b>	<b>142,719</b>	
<b>Cash and cash equivalents, beginning</b>	<b>53,461</b>	<b>47,433</b>	<b>47,433</b>	<b>556,885</b>	
<b>Cash and cash equivalents, ending</b>	<b>¥ 67,162</b>	<b>¥ 53,670</b>	<b>¥ 53,461</b>	<b>\$ 699,604</b>	

## **First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)**

**Three months ended June 30, 2009**

### **Notes to Consolidated Financial Statements**

**Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries**

- Note 1 This First Quarter Flash Report 2010 (unaudited) is a summary information extracted from the financial statements announced by the Company on August 4, 2009. The financial statements announced have been prepared and stated in accordance with accounting principles generally accepted in Japan. The financial statements and figures contained in this First Quarter Flash Report 2010 (unaudited) are prepared for the reference only for the convenience of readers outside Japan with certain modifications and reclassifications made from the original financial statements presented in Japanese language.
- Note 2 All amounts expressed herein in millions of Japanese yen are rounded off to the nearest million yen, which are to follow the basis of presentation in the above original announcement.
- Note 3 U.S. Dollar amounts herein are given solely for the convenience of readers outside Japan and are stated, as a matter of arithmetical computation only, at the rate of Japanese yen 96 = US\$ 1, the approximate exchange rate prevailing on June 30, 2009.

## First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)

Three months ended June 30, 2009

Ono Pharmaceutical Co., Ltd. and  
Consolidated Subsidiaries

### Sales of Major Products

Supplemental Data

For information purpose only

			Hundred Millions of yen			
			1st Quarter	1st Quarter	Annual	
			3 months	3 months	12 months	
			ended Jun 30	ended Jun 30	ended Mar 31	
			2009	2008	2009	
Opalmon	Circulatory system agent	¥	107	¥ 98	¥ 381	
Onon	Agent for bronchial asthma and allergic rhinitis	¥	65	62	244	
Kinedak	Agent for diabetic peripheral neuropathy	¥	41	43	158	
Foipan	Agent for chronic pancreatitis and postoperative reflux esophagitis	¥	32	33	121	
Onon dry syrup	Agent for pediatric bronchial asthma	¥	21	22	89	
Elaspol	Agent for acute lung injury associated with SIRS	¥	13	13	50	
Onoact	Agent for tachyarrhythmia during and post operation	¥	6	6	27	
Staybla	Agent for overactive bladder (pollakiuria and urinary incontinence)	¥	10	3	22	
Recalbon	Agent for osteoporosis	¥	2	—	—	

## First Quarter (April 1 – June 30, 2009) Flash Report (unaudited)

Three months ended June 30, 2009

Ono Pharmaceutical Co., Ltd. and  
Consolidated Subsidiaries

### Supplemental Information

## Status of Development Pipeline

as of August 4, 2009

### Developments in Japan

#### NDA filed (New Chemical Entities):

- **Emend® Capsules (ONO-7436 / MK-0869)  
(in-licensed from Merck & Co., Inc.)**  
Chemotherapy-induced nausea and vomiting  
[NK1 antagonist]
- **Glactiv® Tablets (ONO-5435 / MK-0431)  
(co-development with Banyu Pharmaceutical Co., Ltd.)**  
Type II diabetes [DPP-IV inhibitor]

#### Ongoing clinical studies (New Chemical Entities):

- **Rivastach™ (ONO-2540 / ENA713D) (transdermal patch)  
(co-development with Novartis Pharma K.K.)**  
Alzheimer's disease (Phase III)  
[dual inhibitor of AChE and BuChE]
- **ONO-7847 / MK-0517 (injection)  
(in-licensed from Merck & Co., Inc.)**  
Chemotherapy-induced nausea and vomiting (Phase III)  
[NK1 antagonist]
- **ONO-7643 / RC-1291 (tablet)  
(in-licensed from Helsinn Therapeutics (U.S.), Inc.)**  
Cancer anorexia / cachexia (Phase I)  
[ghrelin mimetic]
- **ONO-5334 (tablet)**  
Osteoporosis (Phase I) [cathepsin K inhibitor]
- **ONO-8539 (tablet)**  
Overactive bladder (Phase I) [EP 1 antagonist]
- **ONO-4641 (tablet)**  
Multiple sclerosis (Phase I) [S1P receptor agonist]
- **ONO-4538 / MDX-1106 (injection)  
(co-development with Medarex, Inc.)**  
Cancer (Phase I)  
Hepatitis C (Phase I)  
[fully human anti-PD-1 antibody]
- **ONO-4641 (tablet)**  
Multiple sclerosis (Phase I) [S1P receptor agonist]
- **ONO-7746 (capsule)  
(in-licensed from Nissan Chemical Industries, Ltd.)**  
Thrombocytopenia (Phase I) [TPO receptor agonist]
- **ONO-3849 (injection)  
(in-licensed from Progenics Pharmaceuticals, Inc.)**  
Opioid-induced constipation (Phase I)  
[mu-opioid receptor antagonist]

#### Ongoing clinical studies (Additional Indications):

- **Glactiv® Tablets (ONO-5435 / MK-0431)  
(co-development with Banyu Pharmaceutical Co., Ltd.)**  
Type II diabetes: combination therapy [DPP-IV inhibitor]
  - with alpha-glucosidase inhibitor (Phase III)
  - with insulin (Phase III)
- **Onoact® for Injection**  
Improvement of multislice CT coronary imaging ability  
(Phase III) [short-acting β1 blocker]
- **Emend® Capsules (ONO-7436 / MK-0869)  
(in-licensed from Merck & Co., Inc.)**  
Chemotherapy-induced nausea and vomiting in children  
(Phase III) [NK1 antagonist]

#### ● Elaspol® for Injection

Acute respiratory failure associated with community-acquired pneumonia (Phase II)  
[neutrophil elastase inhibitor]

#### Ongoing clinical studies (New Dosage Regimen):

- **ONO-5920 / YM529 (once-monthly oral tablet)  
(co-development with Astellas Pharma Inc.)**  
Osteoporosis (Phase III)  
[bone resorption inhibitor (bisphosphonate)]

### Developments abroad

#### Ongoing clinical studies (New Chemical Entities):

- **ONO-5334 (tablet)**  
Osteoporosis (Phase II) [cathepsin K inhibitor]
- **ONO-8539 (tablet)**  
Overactive bladder (Phase II) [EP 1 antagonist]
- **ONO-4538 / MDX-1106 (injection)  
(co-development with Medarex, Inc.)**  
Cancer (Phase I)  
Hepatitis C (Phase I)  
[fully human anti-PD-1 antibody]
- **ONO-4641 (tablet)**  
Multiple sclerosis (Phase I) [S1P receptor agonist]
- **ONO-7746 (capsule)  
(in-licensed from Nissan Chemical Industries, Ltd.)**  
Thrombocytopenia (Phase I) [TPO receptor agonist]

### Changes from the Annual Flash Report for the Fiscal Year ended March 2009 announced on May 13, 2009

#### (In Japan)

- Trade name candidate for ONO-2540, a drug for Alzheimer's disease, has been decided to be "Rivastach™".
- We commenced Phase III studies of ONO-7847 (injection), a drug for chemotherapy-induced nausea and vomiting. This is the prodrug of ONO-7436 (Emend® Capsules) available in injectable form.
- We commenced Phase III studies of Onoact® for Injection for improvement of multislice CT coronary imaging ability as an additional indication.
- We commenced Phase III studies of Emend® Capsules (ONO-7436) for chemotherapy-induced nausea and vomiting in children as an additional indication.

#### (Outside of Japan)

- We commenced Phase I studies of ONO-7746, a drug for thrombocytopenia in the U.S.